

City Council – Action Request Form

Date: June 8, 2020

To: Mayor, Mayor Pro Tempore, and Members of the City Council

From: Damon Dequenne, Assistant City Manager
Trey Mayo, Fire Chief
Jerry Bates, Purchasing Director

Council Action Requested:
Resolution Awarding Purchase Order for Pumper Equipment

Strategic Focus Area: Service Excellence
Strategic Objective: Ensure Service Delivery Efficiency and Effectiveness
Strategic Plan Action Item: No
Key Work Item: No



Summary of Information:
 The Winston-Salem Fire Department has the need to purchase equipment for a replacement fire pumper currently in production. The new equipment, including hose, nozzles, thermal imager, self-contained breathing apparatus (SCBA), forcible entry tools, fans, and saws, will allow the pumper being replaced to move into reserve status as a stocked unit. Fully-operational reserves give the Fire Department the ability to quickly reopen a fire station when a front-line unit is out of service. Stocked reserves are necessary to expand services during severe weather events and other times when additional fire resources are required, and they maximize Insurance Services Office (ISO) points. Bids for the equipment needed were received May 6, 2020, as listed below:

	<u>City/State</u>	<u>Total</u>
Municipal Emergency Services, Inc.	Charlotte, NC	\$39,780.00
C.W. Williams, Inc.	Statesville, NC	68,832.06
Atlantic Emergency Solutions, Inc.	Morganton, NC	69,981.29
Stevens Fire Equipment, Inc.	Morganton, NC	70,767.52
Fire Connections, Inc.	Rocky Mount, NC	75,603.14

Municipal Emergency Services is the only certified vendor for SCBA in North Carolina that submitted a bid. Atlantic Emergency Solutions, Inc. submitted the lowest bid meeting the specifications stated in the bid document for all of the other equipment. C.W. Williams, Inc. did not meet the specifications stated in the bid, therefore, it is recommended that a purchase order be awarded to Municipal Emergency Services, Inc. for SCBA in the amount of \$39,780 and to Atlantic Emergency Solutions, Inc. for the pumper equipment, the low bidder meeting specifications for all of the items required, in the amount of \$69,981.29.

Committee Action:

Committee	<u>Finance 6/8/2020</u>	Action	<u>Approval</u>
For	<u>Unanimous</u>	Against	<u></u>

Remarks:

M/WBE comment: The advertisement for this equipment purchase was listed on the City's and State's websites. Notifications of the bid opportunity were sent to known businesses that supply this equipment and sent to all local M/WBE and area HUB businesses. See Exhibit A for a complete list of businesses notified of the project and workforce demographics for Municipal Emergency Services, Inc. and Atlantic Emergency Solutions, Inc.