

Project - Medicare Advantage

MWBE Commitment	
Percent goal met or good faith effort made?	Points
Certified M/WBE Compliance-Primary Vendor (1) Submitted their M/WBE certificate in their proposal; OR (2) Will award required portion of the project to a named M/WBE certified subcontractor; OR (3) Has certified they made a good faith effort to comply but were unable to locate a qualified M/WBE subcontractor.	5
Not Qualified Vendors proposal indicated that they do not qualify for the M/WBE certification nor do they comply with the M/WBE subcontract participation requirement.	0

Business Location	
	Points
Within Winston-Salem	5
Within North Carolina	3
Outside of North Carolina	0

Cost Effectiveness/Value	
Response	Points
Least cost compared to all other proposers	5
2nd least cost	4
3rd least cost	3
4th least cost	2
5th least cost	1
6th least cost	0

Qualifications / Experience	
Rating	Points
Superior- Has significant experience providing (10+ years) services required.	5
Above Average- Has great experience providing (8-9 years) services required.	4
Average- Has some experience providing (5-7 years) services required.	3
Below Average- Has substandard experience providing (3-4 years) services required.	1
Poor-Has little experience providing (<3 years) services required.	0

Reference List Of Governmental Clients	
Response	Points
Provided 5 or more verifiable references	5
Provided 4 verifiable references.	4
Provided at least 3 verifiable references.	3
Provided less than 3 verifiable references.	0

Relevant Experiences	
Response	Points
Superior : Proposer fully addresses all aspects of the criterion, convincingly demonstrates that it will meet the project's performance requirements, and demonstrates no weaknesses	5
Above Average: Proposer fully addresses all aspects of the criterion, convincingly demonstrates a likelihood of meeting the project's requirements, and demonstrates only a few minor weaknesses	4
Average: Proposer addresses all aspects of the criterion and demonstrates the ability to meet the project's requirements. May contain significant weaknesses and/or a number of minor weaknesses.	3
Below Average: Proposer does not address all aspects of the criterion nor is evidence presented indicating the likelihood of successfully meeting the project's requirements. Significant weaknesses are demonstrated and clearly outweigh any strengths presented.	1
Poor: Proposer does not address all aspects of the criterion and the information presented indicates a strong likelihood of failure to meet the project's requirements	0

United Health Care Services, LLC			
	Weight	Grade	Total Score
MWBE Commitment	20.00	5.00	100.00
Business Location	20.00	0.00	0.00
Cost Effectiveness/Price Value	20.00	4.00	80.00
Qualifications / Experience	20.00	5.00	100.00
Clients	10.00	5.00	50.00
Quality of Proposal	10.00	4.33	43.33
Final Score		Max 500	373.33

Humana Company			
	Weight	Grade	Total Score
MWBE Commitment	20.00	5.00	100.00
Business Location	20.00	0.00	0.00
Cost Effectiveness/Price Value	20.00	2.00	40.00
Qualifications / Experience	20.00	5.00	100.00
Clients	10.00	5.00	50.00
Quality of Proposal	10.00	3.67	36.67
Final Score		Max 500	326.67

Aetna, Inc.			
	Weight	Grade	Total Score
MWBE Commitment	20.00	5.00	100.00
Business Location	20.00	0.00	0.00
Cost Effectiveness/Price Value	20.00	3.00	60.00
Qualifications / Experience	20.00	5.00	100.00
Clients	10.00	3.00	30.00
Quality of Proposal	10.00	3.67	36.67
Final Score		Max 500	326.67

Cigna HealthCare of North Carolina, Inc.			
	Weight	Grade	Total Score
MWBE Commitment	20.00	5.00	100.00
Business Location	20.00	0.00	0.00
Cost Effectiveness/Price Value	20.00	1.00	20.00
Qualifications / Experience	20.00	5.00	100.00
Clients	10.00	3.00	30.00
Quality of Proposal	10.00	3.67	36.67
Final Score		Max 500	286.67

BCBS of North Carolina			
	Weight	Grade	Total Score
MWBE Commitment	20.00	0.00	0.00
Business Location	20.00	0.00	0.00
Cost Effectiveness/Price Value	20.00	5.00	100.00
Qualifications / Experience	20.00	5.00	100.00
Clients	10.00	3.00	30.00
Quality of Proposal	10.00	4.33	43.33
Final Score		Max 500	273.33