



Office of Business
Inclusion and Advancement

City of Winston-Salem
P.O. Box 2511
Winston-Salem, NC 27102
CityLink 311 (336.727.8000)
www.cityofws.org

Memorandum

TO: Mayor, Mayor Pro Tempore, and Members of City Council
FROM: Zachary Taylor, Diversity Compliance Specialist
DATE: April 24, 2023
SUBJECT: M/WBE Union Station 2nd Floor Upfit Project
CC: Ben Rowe, Assistant City Manager
Ken Millett, Director, Business Inclusion and Advancement
Jakira Westbrook, Business Inclusion Manager

Union Station 2nd Floor Upfit Project

After reviewing the scope of work, confirming the relative availability of M/WBE firms, and discussing contract specifications, the City's Internal M/WBE Committee identified subcontracting opportunities in the areas of demolition, carpentry, finishes, metal framing, and painting. M/WBE participation goals were set at 10% and 10%.

The contractor solicited quotes from certified firms for any work for which the company is qualified, including the specific trades listed below. The contractor received quotes from certified M/WBE firms for those in *italics*.

- ***Demolition, (MBE and Non-MWBE Quote Received; Used in Bid; MBE Firm submitted quote at a lower price)***
- ***Drywall, (MBE and Non-MWBE Quotes Received; Not Used in Bid; Non-MWBE Firm submitted quote at a lower price)***
- ***Electrical, (WBE and Non-MWBE Quotes Received; Not Used in Bid; Non-MWBE Firm submitted quote at a lower price)***
- **Mechanical (Only Non-MWBE Quotes Received)**
- **Painting, (Only Non-MWBE Quotes Received)**
- **Doors, (Only Non-MWBE Quotes Received)**
- **Plumbing, (Only Non-MWBE Quotes Received)**

With its bid, the contractor reached participation of 5.7% with certified minority-owned businesses and 0.0% with certified women-owned businesses. Because the established goals for minority and women participation was not achieved, the contractor was required to provide the City with Affidavit D, which documents their efforts to reach the set M/WBE participation goals.

In the review conducted by the M/WBE Citizens Advisory Committee, the contractor must accumulate a minimum of 115 out of 180 points to demonstrate a Good Faith Effort. For comparison, the State of North Carolina requires 50 out of 100 points. The contractor accumulated an average score of 148, thus demonstrating a Good Faith Effort for M/WBE participation.

Central Builders, Inc. of Mebane will be required to subcontract a minimum of 5.7% of this contract with certified minority-owned businesses and 0.0% with certified women-owned businesses.



Call 311 or 336-727-8000
citylink@cityofws.org

City Council: Mayor Allen Joines; Denise D. Adams, Mayor Pro Tempore, North Ward; Barbara Hanes Burke, Northeast Ward; Robert C. Clark, West Ward; John C. Larson, South Ward; Jeff MacIntosh, Northwest Ward; Kevin Mundy, Southwest Ward; Annette Scippio, East Ward; James Taylor, Jr., Southeast Ward; City Manager: Lee D. Garrity