



City of Winston-Salem City Council  
**Council Agenda Item Summary**

|                        |  |
|------------------------|--|
| <b>Title</b>           | <b>Resolution Awarding Contract for Asphaltic Concrete</b> |
| City Council Committee | Finance Committee  |
| Staff Lead (Presenter) | Darren Redfield, Purchasing Manager                        |
| Department Head        | Keith Huff, Field Operations Director                      |
| City Manager/ACM       | Aaron King, ACM  |

### **Agenda Item Summary**

|                            |   |
|----------------------------|---|
| Recommended Council Action | Resolution Approval   |
| Suggested Motion Options   | I move for approval of this resolution awarding a contract for Asphaltic Concrete |
| Strategic Focus Area       | Livable Community   |
| Strategic Plan Objective   | LC2: Maintaining the Appearance of Neighborhoods                                  |
| Anticipated Fiscal Impact  | Fiscal Impact Anticipated: See Analysis in Summary                                |

### **Summary of Information**

City/County Purchasing advertised a formal bid for estimated tonnages of Asphaltic Concrete to be ordered as needed for the period of January 2026 through December 31, 2026. The contract includes both base and paving material for pavement repairs or resurfacing done by City crews. The following City departments use this product: Field Operations, Recreation and Parks, and Utilities.

Only one bid was received from APAC Atlantic, Inc. Thompson Arthur Division.

It is recommended that a contract be awarded to APAC Atlantic, Inc. Thompson Arthur Division in the estimated amount of \$3,385,250.00.

## **Analysis of Fiscal Impact**

The approved FY2026 Operations budget includes funding for Asphaltic Concrete through June 30, 2026, with funding thereafter subject to future budget appropriations.

M/WBE comment: This project was formally advertised on the City's website, with direct notifications sent to four Triad-area companies.

See Exhibit A for workforce demographics.

## **Attachments**

- Resolution/Ordinance
- PBO/AATLO
- Exhibits

| Committee Action |          |
|------------------|----------|
| For:             | Against: |
| Remarks:         |          |