

EXHIBIT B

Price Value	
Response	Points
Least cost compared to all other proposers	5
2nd least cost	4
3rd least cost	3
4th least cost	2
5th least cost	1
6th least cost	0

Business Location	
Location to City	Points
Within Winston Salem	5
Within North Carolina	3
Outside of North Carolina	0

M/WBE Commitment	
Percent goal met or good faith effort made?	Points
Y	5
N	0

Qualifications and Experience	
Understanding	Points
Superior	5
Above Average	4
Average	3
Below Average	2
Poor	1

Business	Avg Score	Rank
Jalen Harper d/b/a Harper Landscaping & Grading	387.50	1
David Eldridge III d/b/a D&C Lawncare	315.00	2
Victor 1 Lawn Care LLC	280.00	3
Gregory Crawford d/b/a Crawford Landscaping	277.50	4

Jalen Harper d/b/a Harper Landscaping & Grading			
	Weight	Grade	Total Score
Price Value	35.00	5.00	175.00
Business Location	20.00	5.00	100.00
MWBE Commitment	20.00	0.00	0.00
Qualifications and Experience	25.00	4.50	112.50
Final Score	Max 500		387.50

David Eldridge III d/b/a D&C Lawncare			
	Weight	Grade	Total Score
Price Value	35.00	4.00	140.00
Business Location	20.00	5.00	100.00
MWBE Commitment	20.00	0.00	0.00
Qualifications and Experience	25.00	3.00	75.00
Final Score	Max 500		315.00

Victor 1 Lawn Care LLC			
	Weight	Grade	Total Score
Price Value	35.00	2.00	70.00
Business Location	20.00	3.00	60.00
MWBE Commitment	20.00	5.00	100.00
Qualifications and Experience	25.00	2.00	50.00
Final Score	Max 500		280.00

Gregory Crawford d/b/a Crawford Landscaping			
	Weight	Grade	Total Score
Price Value	35.00	3.00	105.00
Business Location	20.00	3.00	60.00
MWBE Commitment	20.00	0.00	0.00
Qualifications and Experience	25.00	4.50	112.50
Final Score	Max 500		277.50

WORKFORCE DEMOGRAPHICS

Project/Bid Description: Mowing Services Contract Z-1

Bidder's Company Name: Jalen Harper d/b/a Harper Landscaping and Grading

City/State: Winston-Salem, NC

Gender		Race/Ethnic Identification					Total
Male	Female	White	African-American	Hispanic	Asian	Native-American	Total
3	2	0	5	0	0	0	5

% of Total	Male	Female	White	African-American	Hispanic	Asian	Native-American	Total
	60.0%	40.0%	0.0%	100.0%	0.0%	0.0%	0.0%	100.0%

The above demographic data is provided to reflect generally the company's efforts to achieve diversity in the workplace in compliance with the applicable equal employment opportunity laws; however, this information is not dispositive of such and may not be used as the basis for awarding or rejecting a bid contract.