

Exhibit A

Businesses sent or requesting the bidding documents

Business Name	City/State	M/WBE
Aetna, Inc.	Cary, NC	
BCBS of North Carolina	Winston-Salem, NC	
Centene Corporation	St. Louis, MO	
Cigna HealthCare of North Carolina, Inc.	Charlotte, NC	
Humana Company	Greensboro, NC	
Saponi Industries, Inc.	Pfafftown, NC	NA
United Health Care Services, LLC	Charlotte, NC	

Project/Bid Description: Medicare Advantage
 Bidder's Company Name: Blue Cross Blue Shield of North Carolina
 City/State: Durham, NC

WORKFORCE DEMOGRAPHICS

	<u>Gender</u>		<u>Race/Ethnic Identification</u>					<u>Total</u>
	<u>Male</u>	<u>Female</u>	<u>White</u>	<u>African-American</u>	<u>Hispanic</u>	<u>Asian</u>	<u>Native-America</u>	
	<u>1458</u>	<u>3497</u>	<u>2333</u>	<u>1908</u>	<u>137</u>	<u>376</u>	<u>18</u>	<u>4955</u>
% of Total	29.4%	70.6%	47.1%	38.5%	2.8%	7.6%	0.4%	

The above demographic data is provided to reflect generally the company's efforts to achieve diversity in the workplace in compliance with the applicable equal employment opportunity laws; however, this information is not dispositive of such and may not be used as the basis for awarding or rejecting a bid contract.