

Exhibit B

MWBE Commitment	
Percent goal met or good faith effort made?	Points
Certified M/WBE Compliance-Primary Vendor (1) Submitted their M/WBE certificate in their proposal; OR (2) Will award required portion of the project to a named M/WBE certified subcontractor; OR (3) Has certified they made a good faith effort to comply but were unable to locate a qualified M/WBE subcontractor.	5
Not Qualified Vendors proposal indicated that they do not qualify for the M/WBE certification nor do they comply with the M/WBE subcontract participation requirement.	0
Business Location	
	Points
Within Forsyth County	5
Within North Carolina	3
Outside of North Carolina	0
Revenue Sharing	
	Points
Highest revenue offered compared to other proposals	5
Less than 10% below highest proposal	4
11% - 20% below highest proposal	3
21% - 50% below highest proposal	2
Greater than 50% below highest proposal	0
Qualifications / Experience	
	Points
Has significant experience providing (5+ years) services required - The proposer fully addresses all aspects of the project criteria, convincingly demonstrates that it will meet the project's performance requirements, and demonstrates no weaknesses.	5
Has experience providing the minimum (3-5 years) services required. The Proposer fully addresses all aspects of the project criteria, convincingly demonstrates a likelihood of meeting the project's requirements, and demonstrates no weaknesses	3
Has experience providing the minimum (2-3 years) services required; however, the Proposer does not address all aspects of the project criteria. Significant weaknesses are demonstrated that clearly outweigh any strengths presented.	2
The Proposer has less than (2 years) experience providing services required nor do they address all aspects of the criteria and indicates a strong likelihood of failure to meet the project's requirements	0
Reference/Payment Confidence	
	Points
Has significant experience, providing 5 or more verifiable references/clients	5
Has great experience, providing 4 or more verifiable reference/clients	4
Has average experience, providing 3 or more verifiable references/clients	3
Fewer than 3 verifiable references/clients were provided	2
Did not include verifiable references/clients	0
Menu and Pricing	
	Points
Provided 10+ reasonably priced, customer friendly menu items. Included 3+ sports team collaborative menu items.	5
Provided 5-10 reasonably priced, customer friendly menu items. Included 2-3 sports team collaborative menu items.	4
Provided a minimum of 5 reasonably priced, customer friendly menu items. Included 1-2 sports team collaborative menu items.	3
Provided a minimum of 3-5 reasonably priced, customer friendly menu items. Included a least 1 sports team collaborative menu item.	2
Provided less than 3 reasonably priced, customer friendly menu items. Made no effort to include sports team collaborative menu items.	0

Business Name: CAROLINA THUNDERBIRDS			
Evaluation Criteria	Weight	Grade	Total
M/WBE Commitment	20.00	5.00	100.00
Business Location	20.00	0.00	0.00
Revenue Sharing	20.00	4.75	95.00
Qualifications / Experience	20.00	4.00	80.00
References/Payment Confidence	10.00	4.00	40.00
Menu and Pricing	10.00	5.00	50.00
Final Score	Max Score = 500		365.00

* Failed to provide appropriate documentation to receive local points

Business Name: INNOVATION HOSPITALITY - LEGENDS			
Evaluation Criteria	Weight	Grade	Total
M/WBE Commitment	20.00	0.00	0.00
Business Location	20.00	5.00	100.00
Revenue Sharing	20.00	4.25	85.00
Qualifications / Experience	20.00	4.75	95.00
References/Payment Confidence	10.00	4.75	47.50
Menu and Pricing	10.00	2.75	27.50
Final Score	Max Score = 500		355.00

Business Name: SWEETER THAN HONEY			
Evaluation Criteria	Weight	Grade	Total
M/WBE Commitment	20.00	0.00	0.00
Business Location	20.00	0.00	0.00
Revenue Sharing	20.00	2.25	45.00
Qualifications / Experience	20.00	2.00	40.00
References/Payment Confidence	10.00	2.00	20.00
Menu and Pricing	10.00	2.00	20.00
Final Score	Max Score = 500		125.00

*Failed to provide appropriate WBE certification documentation to receive points