

Resolution #22-0326  
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**RESOLUTION AWARDING CONTRACT FOR FIBER OPTIC CABLE  
MAINTENANCE SERVICES**

**WHEREAS**, City/County Purchasing issued a Request for Proposals (RFP) on behalf of the Winston-Salem Transportation and Information Systems Departments to provide fiber optic cable maintenance services, with proposals received on May 11, 2022, from Performance Cabling Technologies Inc. located in Asheboro, NC and from Precision Contracting Services Inc. located in Jupiter, FL; and

**WHEREAS**, terms of the bid document specified detailed evaluation criteria of M/WBE commitment, business location, cost and references and an evaluation panel of staff members from Transportation, Information Systems and Business Inclusion and Advancement the proposals received and are recommending award to Performance Cabling Technologies, Inc. in the annual contract amount of \$100,000; and

**WHEREAS**, terms of the bid allow for the possibility of two annual extensions, if both parties agree and funds are made available for that purpose, for a potential total estimated contract value of \$300,000; and

**WHEREAS**, it is the recommendation of the Finance Committee that a contract for fiber optic cable maintenance services per the prices offered in the RFP be awarded to Performance Cabling Technologies, Inc., in the total contract amount not to exceed \$100,000 and that terms of the contract reserve the right for the City to extend this contract for as many as two additional 12-month periods, if both parties agree and funds are made available for that purpose, for a potential total estimated contract value of \$300,000.

**NOW, THEREFORE, BE IT RESOLVED** by the Mayor and City Council of the City of Winston-Salem that a contract for fiber optic cable maintenance services per the unit prices offered in the proposal is hereby awarded to Performance Cabling Technologies, Inc., in the contract amount not to exceed \$100,000, with the option to extend this contract for as many as two additional 12-month periods, if both parties agree and funds are made available for that purpose, for a potential total estimated contract value of \$300,000.

**BE IT FURTHER RESOLVED** that the award of this purchase order constitutes a preliminary determination as to the qualification of the bidder. The City is not legally bound to perform the contract until the order is duly executed by the City.

**BE IT FURTHER RESOLVED** that funds have been appropriated in the FY 2022-23 budget to cover the cost of these services through June 30, 2023 and costs for services provided in any future contract extensions are subject to appropriation.