

Resolution #23-0222

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**RESOLUTION AUTHORIZING THE RENEWAL OF AN ADDITIONAL FIVE-YEAR
AGREEMENT WITH T-SQUARE GOLF, LLC FOR MANAGEMENT SERVICES OF
REYNOLDS PARK GOLF COURSE**

WHEREAS, On June 18, 2018, the City issued a Request for Proposals (RFP) for the management of the Reynolds Park Golf Course and received one proposal which was opened on July 24, 2018; and

WHEREAS, the proposal was from T-Square Golf, LLC. A committee comprised of City staff, evaluated the proposal; and

WHEREAS, contract negotiations yielded the following provisions: a base management fee of \$7,000 per month for five years, for the services yielding an annual payment of \$84,000; purchase of capital equipment not to exceed \$60,000, netting a payment not to exceed \$12,000 per year for five years. The contract began on November 1, 2018, and expires on October 31, 2023; and

WHEREAS, over the five years of the proposed agreement, the City agreed to pay a minimum of \$420,000 in base management fees, and \$60,000 for capital equipment for upkeep and maintenance of the greens. The City retained ownership of the capital equipment, but provided any required maintenance as needed. Due to the increased costs related to golf course management, chemicals, supplies, and staff, T-Square Golf, LLC is requesting an increase of \$2,000 to their monthly management fee from \$7,000 per month to \$9,000 per month; and

WHEREAS, based on staff's observations of the operational costs associated with municipal golf courses, it is recommended that the contract for T-Square Golf, LLC. be extended for an additional five years with a base management fee of \$540,000 over the contractual period

**Winston-Salem City Council
APPROVED
September 5, 2023**

NOW, THEREFORE, BE IT RESOLVED that the Mayor and City Council of the City of Winston-Salem hereby authorize the City Manager to renew the agreement with T-Square Golf, LLC for an additional five-year period with a base management fee of \$540,000 over the contractual period.

BE IT FURTHER RESOLVED that the City Manager is hereby authorized to execute the contract on behalf of the City.