

Resolution #21-0171
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**RESOLUTION APPROVING A CONTRACT WITH PROHATI, INC. FOR THE
PURCHASE OF WIRELESS NETWORK EQUIPMENT**

WHEREAS, many of the wireless network access points that enable secure and reliable communication within City-owned facilities are end-of-life and out-of-date, no longer supported by the manufacturer, and incompatible with modern cyber security systems and software; and

WHEREAS, new wireless network equipment will improve speed, performance, reliability, and provide seamless integration with the existing Cisco cybersecurity infrastructure; and

WHEREAS, through an Invitation for Bid process, using hardware specifications provided by Information Systems staff, quotes were received from the following six vendors:

Prohati Inc	\$135,526.35
Mavin IT Group	\$137,195.00
Graybar	\$144,449.20
RJYoung	\$147,398.95
HyperTecDirect	\$157,944.45
Howard Technology	\$161,805.00

WHEREAS, approval is requested to purchase 106 wireless network access points from Prohati, Inc. for a price of \$124,919.94; and

WHEREAS, the Information Systems Department's approved FY 20-21 budget includes NCMLC leasing funds allocated to cover the cost for this purchase.

NOW, THEREFORE, BE IT RESOLVED that the Mayor and City Council of the City of Winston-Salem authorize the City Manager to enter into a contract with Prohati, Inc. for the purchase of wireless network hardware in the amount of \$124,919.94.

BE IT FUTHER RESOLVED that the City Manager is hereby authorized to execute the contract on behalf of the City.

Winston-Salem City Council
APPROVED
April 19, 2021