

## City Council – Action Request Form

**Date:** April 8, 2019

**To:** The City Manager

**From:** Damon C. Dequenne, Assistant City Manager  
Toneq' McCullough, Director of Transportation

**Council Action Requested:**

Resolution Awarding Purchase Order for Lighting Upgrade at 6<sup>th</sup>/Cherry/Trade Parking Deck. (North Ward)

**Strategic Focus Area:** Service Excellence

**Strategic Objective:** Ensure Service Delivery Efficiency and Effectiveness

**Strategic Plan Action Item:** No

**Key Work Item:** No



**Summary of Information:**

On August 1, 2018, the Mayor and City Council approved a budget amendment for aesthetic improvements to the Sixth-Cherry-Trade Parking Deck. Part of these improvements is the conversion of the existing high-pressure sodium lights to LED at an estimated cost of \$180,000. Funding for the improvements will be split between the Parking Fund and the Downtown Winston-Salem Business Improvement District Fund. Bids were received March 21, 2019, for the purchase and install of lighting upgrades at the parking deck, per specifications and the following bids were received:

	<u>City/State</u>	<u>Base Bid</u>
Brad's Electrical Construction Company, LLC	Thomasville, NC	\$95,750.00
Reynolda Electric Co., Inc.	Winston-Salem, NC	97,925.00
S.S.M.C., Inc.	Colfax, NC	103,250.00
Xtralight Manufacturing Limited Partnership	Clayton, NC	104,370.94
Beco, Inc.	High Point, NC	125,000.00
Jessup Company	Greensboro, NC	173,546.23

In addition to the base bid, two alternates were included in the bid. Alternate #1 requested the replacement of fourteen recessed lighting fixtures and alternate #2 requested hourly rates and material markup percentages to provide façade lighting on the exterior of the parking deck facing Cherry Street.

**Committee Action:**

**Committee** Finance 4/8/19 **Action** Approval

**For** Unanimous **Against** \_\_\_\_\_

**Remarks:**

It is recommended that a purchase order be awarded to Brad's Electrical Construction Company, LLC, lowest responsive, responsible bidder for replacement of approximately 293 light fixtures, per bid specifications, in the base bid amount of \$95,750 and alternate #1 for the replacement of 14 recessed fixtures in the amount of \$5,700 for a total award of \$101,450.

M/WBE COMMENT: Notifications were sent to all local M/WBE and area HUB businesses on a weekly basis. Bid invitations were sent directly to 42 vendors, including 12 local vendors, 14 minority-owned businesses, and eight woman-owned business. The bid was also advertised on the City website. See Exhibit A for a complete list of businesses notified and Exhibit B for workforce demographics.