

Resolution # 22-0750  
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**RESOLUTION AUTHORIZING THE CITY MANAGER TO ENTER INTO A  
CONTRACT WITH MCGUIRE WOODS CONSULTING, LLC**

**WHEREAS**, the City retained the lobbying services of McGuire Woods Consulting, LLC (“McGuire Woods”) during the 2016 Short Session of the North Carolina General Assembly (“General Assembly”); and

**WHEREAS**, McGuire Woods has since demonstrated its capacity to serve as an effective advocate for the City and provide the Forsyth County Legislative Delegation on a “real time” basis information and feedback regarding legislation impactful to the City; and

**WHEREAS**, McGuire Woods also represents other cities such as Greensboro and Wilmington as well as Dare County; and

**WHEREAS**, McGuire Woods assisted the City in ushering legislation such as that related to affordable housing through the General Assembly and helped the City garner \$10 million in funding in support of its affordable housing initiatives; and

**WHEREAS**, the City recently issued a request for proposals for state lobbying services and there were two responders McGuire Woods and KTS Consulting LLC (“KTS”); and

**WHEREAS**, McGuire Woods, based upon its prior accomplishments and proposed fees, scored the highest; and

**NOW, THEREFORE BE IT RESOLVED**, that the Mayor and the Winston-Salem City Council hereby authorizes the City Manager to execute a contract, upon approval as to form and legality by the City Attorney, with McGuire Woods Consulting LLC for lobbying services for the 2023 Session of the North Carolina General Assembly for an amount not to exceed \$50,000

**Winston-Salem City Council  
APPROVED  
January 3, 2023**

and with the option to renew for four additional 12 month periods, provided the City is satisfied with the services rendered, and the funds are in the budget.