

Resolution #21-0111
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**RESOLUTION APPROVING A CONTRACT WITH NWN CORPORATION FOR THE
PURCHASE OF NETWORK EQUIPMENT**

WHEREAS, many of the network infrastructure devices that enable secure and reliable communication between the City’s data centers and facilities are end-of-life and out of date, no longer supported by the manufacturer, and incompatible with modern cyber security systems and software; and

WHEREAS, new network equipment will improve performance, reliability, and provide seamless integration with the existing Cisco cyber security infrastructure; and

WHEREAS, through an Invitation for Bid process, using hardware specifications provided by Information Systems staff, quotes were received from following seven vendors:

NWN	\$168,203.55
Totalcom	\$172,366.95
Mvation	\$175,713.99
Prohati	\$188,173.36
Graybar	\$199,517.00
Vergenovation	\$205,654.07
GH Systems	\$270,757.08

WHEREAS, approval is requested to purchase the new network equipment from NWN for a price of \$168,203.55; and

WHEREAS, the Information Systems Department’s approved FY 20-21 budget includes NCMLC leasing funds allocated to cover the cost for this purchase.

NOW, THEREFORE, BE IT RESOLVED that the Mayor and City Council of the City of Winston-Salem authorize the City Manager to enter into a contract with NWN for the purchase of network hardware in the amount of \$168,203.55.

BE IT FUTHER RESOLVED that the City Manager is hereby authorized to execute the contract on behalf of the City.

Winston-Salem City Council
APPROVED
March 22, 2021