

Resolution #24-0146

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**RESOLUTION AWARDING PURCHASE ORDER FOR  
BACKHOE LOADERS**

**WHEREAS**, the Recreation and Parks Department and the Field Operations Department are requesting to purchase backhoe loaders as replacements for equipment that has exceeded Fleet's replacement criteria; and

**WHEREAS**, equipment meeting city specifications is available on Sourcewell, a cooperative purchasing group that solicits competitive bids on a national scale and awards contracts for heavy equipment; and

**WHEREAS**, Caterpillar, Inc. was awarded competitive bid contract #011723-CAT on May 24, 2023 by Sourcewell, and the sole authorized distributor for Caterpillar heavy equipment in North Carolina is Carolina CAT (Charlotte, NC), who has offered a quotation for a Caterpillar 420 rubber-tired backhoe loader, with standard options selected by the City, for a total price of \$142,261.29; and

**WHEREAS**, John Deere Construction Retail Sales was awarded competitive bid contract #011723-JDC on April 5, 2023 by Sourcewell, and the sole authorized distributor for John Deere heavy equipment in North Carolina is James River Equipment (Greensboro, NC), who has offered a quotation for a John Deere 410 P-Tier backhoe loader, with standard options selected by the City, for a total price of \$163,320.20; and

**NOW, THEREFORE, BE IT RESOLVED** by the Mayor and City Council of the City of Winston-Salem, upon approval by the Finance Committee, that a purchase order is hereby awarded to Carolina CAT for a Caterpillar 420 rubber-tired backhoe loader for a total price of

\$142,261.29 per Sourcewell contract #011723-CAT, and that a purchase order is hereby awarded to James River Equipment for a John Deere 410 P-Tier backhoe loader for a total price of \$163,320.20 per Sourcewell contract #011723-JDC. These recommendations are in accordance with N.C.G.S. 143-129(e)(3), an exception to formal bidding which authorizes “purchases made through a competitive bidding group purchasing program, which is a formally organized program that offers competitively obtained purchasing products and services at discount prices to two or more public agencies”.

**BE IT FURTHER RESOLVED** that award of these purchase orders constitutes a preliminary determination as to the qualifications of the bidders. The company’s offers, the Sourcewell bid specifications, and the City's purchase orders will constitute the contract. The City is not legally bound until the purchase orders are duly executed by the City.

**BE IT FURTHER RESOLVED** that these purchases are included in the FY 2023-24 capital equipment budget and will be financed through the City’s internal leasing program.