

**RESOLUTION APPROVING RENEWAL WITH RMJ TECHNOLOGIES FOR  
AUTOMATED VEHICLE LOCATION SERVICES**

**WHEREAS**, in October 2013 City Council approved a three year contract with RMJ Technologies (RMJ) for a turnkey enterprise automated vehicle location solution, based on the results of an evaluation and pilot program; and

**WHEREAS**, the solution was implemented in 2014, integrating Verizon's Networkfleet global positioning system and cellular air services with RMJ's custom developed software; and

**WHEREAS**, the RMJ solution has been utilized to track the location and status of vehicles, realize fuel savings, increase security, and improve employee safety and productivity; and

**WHEREAS**, the RMJ solution provides trend analysis reporting and tools to manage activities such as swapping devices between vehicles, registering new vehicles, removing vehicles from the fleet, and troubleshooting; and

**WHEREAS**, with the recent completion of the three year contract, RMJ has provided a quote for three additional years at a reduced rate of \$23.50 per vehicle per month; and

**WHEREAS**, based upon 1,171 currently registered vehicles the contract amount will be \$990,666.00, with an annual cost of \$330,222; and

**WHEREAS**, approval is requested to enter into a contract with RMJ for \$330,222 for the first year of services, using funds allocated in the approved FY17-18 operating budget; and

**WHEREAS**, it is further requested that authorization be provided for the option to renew the contract for two additional years at \$330,222 for each year, subject to approved funding through the annual budget process.

**NOW, THEREFORE, BE IT RESOLVED** that the Mayor and City Council of the City of Winston-Salem authorize the City Manager to enter into an agreement with RMJ Technologies with a first-year cost of \$330,222 and total three-year cost of \$990,666.

**BE IT FURTHER RESOLVED** that the City Manager is hereby authorized to execute the contract on behalf of the City.