

City Council – Action Request Form

Date: January 16, 2018

To: The City Manager

From: Catrina Thompson, Chief of Police
Jerry Bates, Purchasing Director

Council Action Requested:

Adoption of Resolution Awarding a Purchase Order for Radar Units.

Strategic Focus Area: Service Excellence

Strategic Objective: Ensure Service Delivery Efficiency and Effectiveness

Strategic Plan Action Item: No

Key Work Item: No



Summary of Information:

The Winston-Salem Police Department (WSPD) has a need to replace 30 radar units that are no longer approved by the State of North Carolina as a speed measuring instrument. After in-depth testing and evaluation of multiple makes and models of radar units, WSPD selected the Bee III Ka-Band radar unit manufactured and supplied by MPH Industries, Inc. as the most durable, cost effective, and appropriate unit to meet the department needs. WSPD has an immediate need to replace another 30 radar units and recommends the Bee III Ka-Band radar units.

MPH Industries, Inc., located in Owensboro, KY, is the manufacturer and sole distributor of the Bee III Ka-Band radar unit and has submitted quotation #KYMCQ1953 for 30 complete units which includes all hardware, freight, and related warranties for the total cost of \$56,970. The FY 2017-18 capital equipment budget includes \$57,000 for this purchase; therefore, it is recommended that a purchase order be awarded to MPH Industries, Inc., in the total amount of \$56,970 to cover the cost of the purchase.

This recommendation is based upon provisions of N.C.G.S. 143-129(e) which provides that formal bid requirements do not apply to purchases of apparatus, supplies, materials, or equipment when: a needed product is available from only one source of supply or when standardization or compatibility is the overriding consideration.

Committee Action:

Committee	Finance 1/8/2018	Action	Approval
For	Unanimous	Against	
Remarks:			

The purchase of 30 Bee III Ka-Band radar units will be financed through the North Carolina Municipal Leasing Corporation. Funding for the lease payments is available in the General Fund FY 2017-18 budget.

M/WBE comment: MPH Industries, Inc., is the sole source provider for this purchase.

Workforce Demographics: See Exhibit A