

## City Council – Action Request Form

**Date:** May 10, 2021

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**To:** Mayor, Mayor Pro Tempore, and Members of the City Council

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**From:** Damon C. Dequenne, Assistant City Manager  
Robert Prestwood, Engineering  
Jerry Bates, Purchasing Director

**Council Action Requested:**  
Resolution Awarding Construction Contract for Salem Lake Phase 2 Improvements (Southeast Ward)

**Strategic Focus Area:** Livable Neighborhoods  
**Strategic Objective:** Expand Open Space and Recreational Facilities  
**Strategic Plan Action Item:** No  
**Key Work Item:** Yes



**Summary of Information:**

The City advertised bids for construction of Salem Lake Phase 2 Improvements, a 2018 G.O. Bond project. The scope of work includes the following: grading, gravel paths and sidewalks, asphalt parking lot, playground poured-in-place rubber safety surface, benches, site lighting, landscaping, boat launch ramp, boat slips and floating dock, lake-front bulkhead wall repairs and demolition of the existing boathouse. Two new structures will be built: a two-level, 3,400-square-foot pavilion open-air shelter with lower level office, storage and boat storage and a 3,600-square-foot open-air picnic shelter at the Point. Bid specifications included two add alternates for this contract. Add alternate #1 is for asphalt paving of the new parking lot (in lieu of gravel) and to overlay the existing gravel parking lot at the playground with asphalt paving. Add alternate #2 is to build a floating dock with twelve boat slips instead of six.

Bids were scheduled to be received on April 7, 2021, but fewer than three bids were offered as required by North Carolina General Statute (N.C.G.S.) 143-132(a). Therefore, in accordance with N.C.G.S. 143-129, the project was re-advertised.

Bids were then opened on April 15, 2021, with a summary of bids as follows:

	<u>City/State</u>	<u>Base Bid</u>	<u>Alternates 1-2</u>
Bar Construction Co., Inc.	Greensboro, NC	\$2,085,000	\$131,000
Hodgin Construction Co.	Greensboro, NC	2,512,000	126,000
JSmith Civil, LLC	Goldsboro, NC	2,985,900	285,960
Central Builders, Inc. of Mebane	Haw River, NC	3,040,000	160,000

<b>Committee</b>	<u>Finance 5/10/2021</u>	<b>Action</b>	<u>Approval</u>
<b>For</b>	<u>Unanimous</u>	<b>Against</b>	<u></u>
<b>Remarks:</b>	<u></u>		

The low bidder, Bar Construction Co., Inc., agreed to the subcontracting goals established for this project of 9% with minority-owned businesses and 6% with woman-owned businesses as indicated on the Affidavit "C" submitted by the company.

The 2018 G.O. Bond allocated \$2,960,000 for the construction budget for Phase 2, so funds are available to accept both alternates. It is therefore recommended that the contract be awarded to Bar Construction Co., Inc., the low bidder meeting specifications, for the base bid plus alternates #1 and #2 in the total amount of \$2,216,000. The designer's base bid estimate was \$2,999,218.

M/WBE comment: This project was advertised on the City and State websites and with several electronic plan rooms. Notifications were sent to all local M/WBE and regional HUB businesses on a weekly basis. See Exhibit A for a complete list of businesses that were notified the bidding opportunity and the low bidder's Workplace Demographics form.