



Major criteria considered during the evaluation included, but were not limited to:

**A. M/WBE Commitment** – Proposer’s efforts to comply with all the terms and conditions of the City of Winston-Salem’s Minority and Women Business Enterprise (M/WBE) Program through award of subcontracts to minority and women-owned business enterprises and utilization of minority and/or women-owned business enterprise suppliers to the fullest extent consistent with the efficient performance of this contract, as evidenced by Affidavit ‘B’ or ‘C’.

**B. Local Business (Distance from Winston-Salem)** – Business location within the City of Winston-Salem or within the State of North Carolina. This determination will be made based on that the Contractor occupied their primary office, or works on job sites, a minimum of 20 hours per week on average during 2018-19. In addition to the business address registered with the NC Secretary of State, Contractor may be asked to provide two of the following: certified payroll records, work vehicle registration, notarized statement/letter, office lease/rent statements, utility bills, or project schedules of completed or under construction projects. Designer will be evaluated the same way.

**C. Qualifications and Experience of Contractor** – The certification and experience in providing similar services elsewhere, especially with municipalities, the quality of services performed, and dollar value of contracts since 2009. The Contractor must be a pool construction contractor licensed by the state of North Carolina with an S-Pools or B-Building license, where neither the business nor owners has filed for bankruptcy or defaulted on a performance bond since 2009. Determination that the proposer has no contractual relationships that would result in a conflict of interest to the City’s contract. Proposer should provide evidence of 10 years’ experience building new or renovating existing commercial pools by including a complete list of similar, non-residential completed/operational pools of 190,000+ gallons since 2009.

**D. Qualifications and Experience of Designer** – The certification and experience in providing similar services elsewhere, especially the level of experience in working with municipalities, and the quality of services performed for contract work. The Designer must be a Professional Engineer, licensed in the state of North Carolina, listed as the engineer of record with the North Carolina Board of Examiners for Engineers and Surveyors, where neither the business nor owners has filed for bankruptcy since 2009. Determination that the proposer has no contractual relationships that would result in a conflict of interest to the City’s contract. Proposer should show evidence of 10 years’ experience designing new or renovating existing commercial pools by including a complete list of similar, non-residential completed/operational pools of 190,000+ gallons since 2009.

Based upon the committee’s assessment, it is recommended that the agreement be awarded to Aquatics Design, Inc. to complete the improvements for Bolton Pool by April 2020 with an amount not to exceed \$425,000. This project is being funded by 2018 general obligation bonds.

Exhibit A provides the combined scores of the evaluation panel for the proposal.

M/WBE comment: Please see Exhibit B for a complete list of businesses notified of this RFP opportunity. This RFP was posted on the City’s and State’s Purchasing websites, and staff from the Office of Business Inclusion and Advancement addressed inquiries from potential respondents about compliance with the City’s M/WBE policy. Aquatic Designs, Inc. is not an M/WBE business.