

**Resolution #20-0510**  
**Resolution Book, Volume 2, Page 210**

**RESOLUTION AWARDING PURCHASE ORDER FOR  
ENERGY STORAGE SYSTEM BATTERY UNITS**

**WHEREAS**, the Winston-Salem Transit Authority (WSTA) has the immediate need to purchase six Energy Storage System (ESS) battery units for hybrid busses as replacements for battery units that have exceeded their useful life; and

**WHEREAS**, after due advertisement by the City of Winston-Salem Purchasing Department, bids were received September 23, 2020, for the purchase, delivery, installation, and disposal of six ESS battery units per bid specifications with bids received as follows:

	City/State	Bid per unit	Total for 6 units
Clark Power Services, Inc.	Greensboro, NC	\$46,651.48	\$279,908.88
Clark Power Services, Inc.	Greensboro, NC	\$55,300.00	\$331,800.00

**WHEREAS**, Clark Power Services, Inc. submitted two bids for this purchase; however, their low bid offered did not meet all federal requirements included in the specifications and cannot be considered for an award; and

**WHEREAS**, terms of the bid document allows for the purchase of up to 15 additional ESS battery units per bid specifications valid for the period of three years from the effective date of the contract. The price of any additional ESS battery units shall be the same unit price per this bid document and may be adjusted by an amount not to exceed the Producer Price Index as published by the United States Department of Labor, Bureau of Labor Statistics; and

**WHEREAS**, it is the recommendation of the Finance Committee that a purchase order for the purchase, delivery, installation, and disposal of six ESS battery units for hybrid busses per bid specifications be awarded to Clark Power Services, Inc. for a bid unit cost of \$55,300 each and the total amount of \$331,800 with the option to purchase up to 15 additional ESS battery units per bid

specifications during the period of three years from contract effective date for a total possible award amount of \$1,161,300.

**NOW, THEREFORE, BE IT RESOLVED** by the Mayor and City Council of the City of Winston-Salem, that a purchase order for the purchase, delivery, installation, and disposal of six ESS battery units for hybrid busses per bid specifications is hereby awarded to Clark Power Services, Inc. for a bid unit cost of \$55,300 each and the total amount of \$331,800 with the option to purchase up to 15 additional ESS battery units per bid specifications during the period of three years from contract effective date for a total possible award amount of \$1,161,300.

**BE IT FURTHER RESOLVED** that the award of this purchase order constitutes a preliminary determination as to the qualification of the bidder. The City is not legally bound to perform the purchase until the purchase order is duly executed by the City.

**BE IT FURTHER RESOLVED** that the total award amount cost of \$1,161,300 for 21 ESS battery units would be funded 80% or \$929,040 by Federal Transit Administration (FTA) Section 5307 FTA- 5307 Capital and Operating Grants and the Winston-Salem match of 20% or \$232,260 would be available, subject to future budget appropriations, in the WSTA fund.