

Businesses directly notified of bid opportunity		
Business Name	City/State	M/WBE
9th Floor Solutions, LLC	Greensboro, NC	
Aita Consulting Services, Inc.	North Brunswick, NJ	WBE
Allied Solutions Enterprise	Carmel, IN	
Axelliant, LLC	Torrance, CA	
CadillacTech Services LLC	Cadillac, MI	
CDW-G	Vernon Hills, IL	
CJIS Group, LLC	Tallahassee, FL	
CMS Communications	Chesterfield, MO	
CNIC, Inc.	Charlotte, NC	
Compu-Vision Consulting, Inc	North Brunswick, NJ	WBE
ConvergeOne	Bloomington, MN	
Cyppcom, Inc.	Ft. Lauderdale, FL	
Data Network Solutions	Chapin, SC	
DataLink	Cary, NC	
Dimension Data	Johannesburg, South Africa	
ETI	Columbus, OH	MBE
Focus Camera, Inc.	Brooklyn, NY	
Function5	Rochester, NY	
Glasshouse Systems	Chicago, IL	
Graybar Services, Inc.	Winston Salem, NC	
Highpoint Technologies	Charlotte, NC	MBE
Hits Tech	Conover, NC	MBE
Howard Technology Solutions, Inc.	Ellisville, MS	
IA-Advanced Telecom Solutions LLC	Richmond, TX	
IBM Corporation	Smyrna, GA 30082	
Integrity Consulting LLC	Winston-Salem, NA	
Internetwork Engineering	Raleigh, NC 27604	
JCMR	Charlotte, NC	
Key Services	Winston-Salem, NC	WBE
KNZ Solutions, Inc	Blaine, MN	
Logiksavvy Solutions	Greensboro	
M7 Technology Solutions	Summerfield, NC	
Miracle Software Systems, Inc.	Novi MI	MBE
Mvation Worldwide, Inc.	Glen Cove, NY	MBE
Netcom BSI	Fayetteville, NC	
NetXperts, LLC	Pittsburgh, PA	
NWN Corporation	Greensboro, NC	
PC Connections	Merrimack, NH	
PC Liquidations	Jacksonville, FL	
PCMG, Inc	Chantilly, VA 20151	
Presidio, Inc.	Charlotte, NC	
Prohati, Inc.	Morrisville, NC	
ReBiz LLC	Cleveland, OH	
Riverside Technologies, Inc.	Martinsville, VA	
RJ Young	Nashville, TN	
Saitech Inc.	Fremont, CA	MBE
Salem Group	Winston-Salem NC	
ScanSource Corporation	Greenville, SC	
Seven Outsource	New Castle, DE	
SHI International Corp	Winston-Salem, NC	WBE
Sightsource, LLC	Winston-Salem	
Softchoice	Chicago, IL	
Southeast Network And Data Systems Inc.	Ft. Lauderdale, FL	
Synergy Telcom	Indianapolis, IN	
TDARX - NOCDOC	Winston Salem	
Telesource Services, Inc.	Katy, TX	
The Sunflower Lab	Hilliard, OH	MBE
Trace 3, Inc.	Irvine, CA	
Urban Industries Corp	Pineville, NC	
V3Main Technologies Inc.	Houston, TX 77036	
vCloud Tech, Inc.	Rolling Hills Estates, CA	
Verge Innovation	Charlotte	MBE
World Wide Technology, Inc.	Maryland Heights, MO	
XenTegra, LLC	Huntersville, NC	

Exhibit A

WORKFORCE DEMOGRAPHICS								
Project/Bid Description:		Cisco Systems Network Equipment						
Bidder's Company Name:		NWN Corporation						
City/State:		Greensboro, North Carolina						
Gender		Race/Ethnic Identification						
Male	Female	White	African-American	Hispanic	Asian	Native-American	Two or More Races	
333	118	346	33	27	37	1	7	
% of Total	73.8%	26.2%	76.7%	7.3%	6.0%	8.2%	0.2%	1.6%

The above demographic data is provided to reflect generally the company's efforts to achieve diversity in the workpl compliance with the applicable equal employment opportunity laws; however, this information is not dispositive of su may not be used as the basis for awarding or rejecting a bid contract.