

**RESOLUTION APPROVING AN ENTERPRISE AGREEMENT WITH
ENVIRONMENTAL SYSTEMS RESEARCH INSTITUTE, INC. (ESRI) FOR
GEOGRAPHIC INFORMATION SYSTEMS (GIS) SOFTWARE LICENSES AND
MAINTENANCE**

WHEREAS, the City has been using software for servers and desktop computers from ESRI to create and manage spatial data since 1996, and the need to associate assets and City operations to geographic locations has grown over time; and

WHEREAS, currently the City uses a shared license model for employees to access ESRI products, requiring the purchase of individual server licenses, and the number of employees who use the software has increased over 300 percent; and

WHEREAS, establishing an Enterprise Agreement (EA) with ESRI will allow the City to assign individual licenses to all employees who need them, and the City will no longer be required to purchase individual server licenses, providing significant, long-term cost savings; and

WHEREAS, the proposed three-year contact amount will be \$468,000 with a first-year payment of \$156,000. Second and third-year payments will remain the same; and

WHEREAS, there is sufficient funding in the proposed I.S. budget for FY 2018-2019 to cover half of the annual cost for the first year, and Utilities will be using project funding to cover the other half. The two departments will continue to split the cost equally for the duration of the EA; and

WHEREAS, it is the staff's recommendation that the City enter into an Enterprise Agreement with ESRI.

NOW, THEREFORE, BE IT RESOLVED that the Mayor and City Council of the City of Winston-Salem authorize the City Manager to enter into an agreement with ESRI for software subscription licenses with a first-year cost of \$156,000 and total three-year cost of \$468,000.

BE IT FUTHER RESOLVED that the City Manager is hereby authorized to execute the contract on behalf of the City.