

City Council – Action Request Form

Date: August 10, 2020

To: Mayor, Mayor Pro Tempore, and Members of the City Council

From: Damon Dequenne, Assistant City Manager
 Donna Woodson, General Manager WSTA
 Toneq McCullough, Transportation Director
 Jerry Bates, Purchasing Director

Council Action Requested:
 Resolution Awarding Purchase Order for Heavy Duty Low Floor Hybrid Electric Buses

Strategic Focus Area: Service Excellence
Strategic Objective: Ensure Service Delivery Efficiency and Effectiveness
Strategic Plan Action Item: No
Key Work Item: No



Summary of Information:
 The Winston-Salem Transit Authority (WSTA) has the need to purchase eight heavy duty low floor 35 ft. hybrid electric buses as scheduled replacements for equipment that has exceeded its useful life and has regular down time with excessive maintenance and costly repairs. See Exhibit A for equipment replacement information.

On November 16, 2015, the Mayor and City Council awarded the contract to purchase heavy duty low floor hybrid electric buses to New Flyer of America, Inc. located in Anniston, AL low bidder meeting specifications, at a total cost each of \$660,525. Terms of the bid document allows for the purchase of up to 32 additional buses per bid specifications valid for the period of five years from the effective date of the contract. The price of any additional bus shall be the same unit price per this bid document and may be adjusted by multiplying the base order price by the Producer Price Index for Truck and Bus Bodies, Series No. 1413, published by the United States Department of Labor, Bureau of Labor Statistics, or if such Index is no longer in use, then such replacement that is most comparable to the Index as may be designated by the Bureau of Labor Statistics, or as agreed by the parties.

New Flyer of America, Inc. has submitted a quotation for the purchase of eight heavy duty low floor 35 ft. hybrid electric buses at a cost each of \$793,624 for a total cost of \$6,348,992. It is recommended that a purchase order of eight heavy duty low floor 35 ft. hybrid electric buses at a cost each of \$793,624 be awarded to New Flyer of America, Inc. for a total amount of \$6,348,992. The recommendation to purchase buses was approved by the Winston-Salem Transit Authority Board of Directors (Exhibit B) at the meeting held July 30, 2020.

Committee Action:

Committee	Finance 8/10/2020	Action	Approval
For	Unanimous	Against	
Remarks:			

The total cost of \$6,348,992 for eight new heavy-duty low floor 35ft. hybrid electric buses would be funded 100% by Federal Transit Administration (FTA) Section 5307 Coronavirus Aid, Relief, and Economic Security Act (CARES Act) of 2020.

M/WBE comment: There are no known area minority or woman owned companies that sell these buses.

Workforce Demographics: See Exhibit C