

## City Council – Action Request Form

**Date:** January 11, 2021

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**To:** Mayor, Mayor Pro Tempore, and Members of the City Council

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**From:** Johnnie Taylor, Operations Director  
 Nicholas Geis, Property & Facility Maintenance Director  
 Jerry Bates, Purchasing Director

**Council Action Requested:**

Resolution Awarding Contract for North Ballroom Lighting Upgrade at The Benton Convention Center (North Ward)

**Strategic Focus Area:** Economic Vitality and Diversity  
**Strategic Objective:** Promote Downtown Revitalization  
**Strategic Plan Action Item:** No  
**Key Work Item:** No



**Summary of Information:**

The City advertised a purchase with installation bid for a lighting upgrade of the North (Salem) Ballroom at The Benton Convention Center. The intent of the project is to upgrade the lighting in the larger ballroom, which was not included in the 2016-17 Benton renovation project, and provide lighting levels equal to those in the South (Winston) Ballroom. The scope of work includes removing the existing light fixtures and installing new LED light fixtures and associated control panels compatible with the existing Lutron system. The bid contained Add Alternate #1 to replace all ceiling tiles in ceiling areas receiving new lighting fixtures and Add Alternate #2 to remove the existing lighting control panels and replace with new smaller, modern panels.

Bids were received on December 15, 2020, with a summary of bids as follows:

	<u>City/State</u>	<u>Base Bid</u>	<u>Add Alternates</u>
Brad's Electrical Construction Co, LLC	Thomasville, NC	\$170,225	\$19,950
Beco, Inc.	Winston-Salem, NC	252,000	53,500

It is recommended that a contract be awarded to Brad's Electrical Construction Company, LLC, the low bidder meeting specifications, in the base bid amount of \$170,225 plus add alternates #1 and #2 in the amount of \$19,950 for the total award amount of \$190,175. The project budget is \$215,000.

<b>Committee</b>	<u>Finance 1/11/2021</u>	<b>Action</b>	<u>Approval</u>
<b>For</b>	<u>Unanimous</u>	<b>Against</b>	<u></u>
<b>Remarks:</b>	<u></u>		

M/WBE comment: See Exhibit A for a complete list of businesses that were notified of the bidding opportunity and the low bidder's Workplace Demographics form. Notifications were sent to all local M/WBE and regional HUB businesses on a weekly basis. SSMC, Inc., a HUB-certified minority-owned business and Diversified Electrical Tech, a HUB-certified woman-owned business attended the mandatory pre-bid, but did not offer a bid. Beco, Inc. is a HUB-certified woman-owned business.