

City Council – Action Request Form

Date: September 13, 2021

To: Mayor, Mayor Pro Tempore, and Members of the City Council

From: Patrice Toney, Assistant City Manager
 Catrina Thompson, Chief of Police
 Jerry Bates, Purchasing Director

Council Action Requested:
 Resolution Awarding Purchase Order for Police Pursuit Vehicles

Strategic Focus Area: Service Excellence
Strategic Objective: Ensure Service Delivery Efficiency and Effectiveness
Strategic Plan Action Item: No
Key Work Item: No



Summary of Information:
 The Winston-Salem Police Department (WSPD) has the need to purchase 75 police pursuit vehicles, intended as scheduled replacements for vehicles with high mileage and excessive maintenance and repair costs. See Exhibit A for complete vehicle replacement information.
 After due advertisement, bids for the purchase of 75 Ford Interceptor Utility police pursuit vehicles per bid specifications, were received on September 3, 2021, as follows:

	<u>City/State</u>	<u>Price Each</u>	<u>Price for 75</u>
Performance Ford, Inc.	Clinton, NC	\$33,063.00	\$2,479,725.00
Parkway Ford Lincoln of Lexington, Inc.	Winston-Salem, NC	33,401.00	2,505,075.00
Capital Ford, Inc.	Raleigh, NC	33,588.00	2,519,100.00
Watsonville Fleet Group	Alhambra, CA	34,724.27	2,604,320.25
Caldwell Country Chevrolet-Ford	Caldwell, TX	36,600.00	2,745,000.00

It is recommended that a purchase order be awarded to Performance Ford, Inc. for the purchase of 75 Ford Interceptor Utility police pursuit vehicles, per bid specification, in the amount of \$33,063.00 each for a total cost of \$2,479,725.00.

M/WBE COMMENT: Bid invitations were sent to 10 vendors, including three local vendors and the bid was advertised on the City website.

The purchase will be financed through the North Carolina Municipal Leasing Corporation. Funding for the lease payments is available in the General Fund FY 2021-22 budget.

Workforce Demographics: See Exhibit B for a complete list of businesses notified and workforce demographics.

Committee Action:

Committee	<u>Finance 9/13/2021</u>	Action	<u>Approval</u>
For	<u>Unanimous</u>	Against	<u></u>
Remarks:	<u></u>		