

**City Council – Action Request Form**

**Date:** July 27, 2017

**To:** The City Manager

**From:** Tom Kureczka, Chief Information Officer; Julia Conley, Public Safety IT Division Manager

**Council Action Requested:**

Approval of a contract with Dell Marketing, L.P. for Laptop Computers

**Summary of Information:**

The City of Winston-Salem Police Department has established the need to purchase 54 Dell rugged laptop computers to replace outdated units used in patrol vehicles. Dell laptop computers are the recommended replacement for patrol vehicles based upon standardization and compatibility to existing power and mounting equipment in vehicles and GPS configurations.

After receiving bids, the State of North Carolina awarded term contract 204-A to Dell Marketing L.P. for laptop and desktop computers. The state contract price for all equipment requested is \$213,928.56; however, by taking advantage of this bulk purchase, staff was able to lower the total purchase cost for all computer equipment through the local Dell Marketing representative to \$103,869.

It is recommended that a purchase order for 54 Dell laptop computers be awarded to Dell Marketing L.P. in the amount of \$103,869 under and in accordance with the N.C. State contract.

This recommendation is in accordance with N.C.G.S 143-129(e)(9): "The [bidding] requirements of this article do not apply to...Purchases from contracts established by the State or any agency of the State, if the contractor is willing to extend the same or more favorable prices, terms, or conditions as established in the State contract" and N.C.G.S. 143-129(e)(6) (iii) "standardization or compatibility is the overriding consideration."

**Committee Action:**

<b>Committee</b>	<u>Finance 8/14/17</u>	<b>Action</b>	<u>Approval</u>
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<b>For</b>	<u>Unanimous</u>	<b>Against</b>	<u></u>
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**Remarks:**

The purchase of this computer hardware will be financed through the North Carolina Municipal Leasing Corporation. Funding for the lease payments is available in the General Fund FY 2017-2018 budget.

MWBE comment: Dell Marketing L.P. is the sole source provider for this purchase.

Workforce Demographics: See Exhibit A