#### **Project - Mowing Services Contract Group #3A**

M/WBE Commitment	
Percent goal met or good faith effort made?	Points
Certified M/WBE Compliance-Primary Vendor (1)	
Submitted their M/WBE certificate in their proposal; OR	
(2) Will award required portion of the project to a named	5
M/WBE certified subcontractor; OR (3) Has certified they	3
made a good faith effort to comply but were unable to	
locate a qualified M/WBE subcontractor.	
Not Qualified Vendors proposal indicated that they did not qualify for the M/WBE certification nor do they comply with the M/WBE subcontract participation requirement.	0

<b>Business Location</b>		
Location	Points	
Within Winston-Salem	5	
Within North Carolina	3	
Outside of North Carolina	0	

Cost	
Level	Points
Least cost compared to all other proposals and within available budget	5
Less than 5% above lowest proposal pricing and within available budget	4
Greater than 5% but less than 20% above lowest proposal pricing and within available budget	3
Greater than 20% but less than 35% above lowest proposal pricing and exceeding available budget	2
35% or greater above lowest proposal pricing and exceeding available budget	0

Experience and References		
Level	Points	
Total current contracts exceed a total of 25 acres	5	
Total current contracts equal a total of 11-25 acres	4	
Total current contracts equal a total of 6-10 acres	3	
Total current contracts equal a total of 1-5 acres	2	
Total current contracts equal less than 1 acre	1	

# Commercial Accounts		
Level	Points	
Greater than Five Commercial Accounts	5	
3-5 Commercial Accounts	3	
1-2 Commercial Accounts	1	
No Commercial Accounts	0	

Firm Name:	G	Going Green Lawn Care		
Evaluation Criteria	Weight	Grade	Total	
M/WBE Commitment	20.00	5.00	100.00	
Business Location	20.00	5.00	100.00	
Cost	30.00	5.00	150.00	
Experience & References	15.00	2.50	37.50	
# Commercial Accounts	5.00	3.00	15.00	
		Final Score	402.50	
		•	Max Score = 500	

Firm Name:		Riverhill Landso	aping
Evaluation Criteria	Weight	Grade	Total
M/WBE Commitment	20.00	0.00	0.00
Business Location	20.00	0.00	0.00
Cost	30.00	3.00	90.00
Experience & References	15.00	4.75	71.25
# Commercial Accounts	5.00	3.00	15.00
•		Final Score	176.25
		•	Max Score = 50

Firm Name:		Thompson Lawi	ı Care
Evaluation Criteria	Weight	Grade	Total
M/WBE Commitment	20.00	5.00	100.00
Business Location	20.00	0.00	0.00
Cost	30.00	0.00	0.00
Experience & References	15.00	3.75	56.25
# Commercial Accounts	5.00	3.00	15.00
-		Final Score	171.25
		•	Max Score = 500

Firm Name:	Harpe	Harper Landscaping and Grading	
Evaluation Criteria	Weight	Grade	Total
M/WBE Commitment	20.00	0.00	0.00
Business Location	20.00	0.00	0.00
Cost	30.00	0.00	0.00
Experience & References	15.00	4.00	60.00
# Commercial Accounts	5.00	3.00	15.00
		Final Score	75.00
		•	Max Score = 500

# **Project - Mowing Services Contract Group #3B**

Firm Name:	G	Going Green Lawn Care		
Evaluation Criteria	Weight	Grade	Total	
M/WBE Commitment	20.00	5.00	100.00	
Business Location	20.00	5.00	100.00	
Cost	30.00	5.00	150.00	
Experience & References	15.00	2.50	37.50	
# Commercial Accounts	5.00	3.00	15.00	
		Final Score	402.50	
		-	Max Score = 500	

Firm Name:	]	Riverhill Landso	caping
Evaluation Criteria	Weight	Grade	Total
M/WBE Commitment	20.00	0.00	0.00
Business Location	20.00	0.00	0.00
Cost	30.00	2.00	60.00
Experience & References	15.00	4.75	71.25
# Commercial Accounts	5.00	3.00	15.00
		Final Score	146.25
		•	Max Score = 500

M/WBE Commitment	
Percent goal met or good faith effort made?	Points
Certified M/WBE Compliance-Primary Vendor (1)	
Submitted their M/WBE certificate in their proposal; OR	
(2) Will award required portion of the project to a named	5
M/WBE certified subcontractor; OR (3) Has certified they	3
made a good faith effort to comply but were unable to	
locate a qualified M/WBE subcontractor.	
Not Qualified Vendors proposal indicated that they did not qualify for the M/WBE certification nor do they comply with the M/WBE subcontract participation requirement.	0

Cost		
Level	Points	
Least cost compared to all other proposals and within available budget	5	
Less than 5% above lowest proposal pricing and within available budget	4	
Greater than 5% but less than 20% above lowest proposal pricing and within available budget	3	
Greater than 20% but less than 35% above lowest proposal pricing and exceeding available budget	2	
35% or greater above lowest proposal pricing and exceeding available budget	0	

Business Location	
Location	Points
Within Winston-Salem	5
Within North Carolina	3
Outside of North Carolina	0

Experience and References		
Level	Points	
Total current contracts exceed a total of 25 acres	5	
Total current contracts equal a total of 11-25 acres	4	
Total current contracts equal a total of 6-10 acres	3	
Total current contracts equal a total of 1-5 acres	2	
Total current contracts equal less than 1 acre	1	

# Commercial Accounts		
Level	Points	
Greater than Five Commercial Accounts	5	
3-5 Commercial Accounts	3	
1-2 Commercial Accounts	1	
No Commercial Accounts	0	

# **Project - Mowing Services Contract Group #3C**

Firm Name:	Going Green Lawn Care		
Evaluation Criteria	Weight	Grade	Total
M/WBE Commitment	20.00	5.00	100.00
Business Location	20.00	5.00	100.00
Cost	30.00	5.00	150.00
Experience & References	15.00	2.50	37.50
# Commercial Accounts	5.00	3.00	15.00
		Final Score	402.50
		-	Max Score = 500

Firm Name:		Riverhill Landso	caping
Evaluation Criteria	Weight	Grade	Total
M/WBE Commitment	20.00	0.00	0.00
Business Location	20.00	0.00	0.00
Cost	30.00	3.00	90.00
Experience & References	15.00	4.75	71.25
# Commercial Accounts	5.00	3.00	15.00
		Final Score	176.25
		-	Max Score = 500

M/WBE Commitment	
Percent goal met or good faith effort made?	Points
Certified M/WBE Compliance-Primary Vendor (1)	
Submitted their M/WBE certificate in their proposal; OR	
(2) Will award required portion of the project to a named	_
M/WBE certified subcontractor; OR (3) Has certified they	5
made a good faith effort to comply but were unable to	
locate a qualified M/WBE subcontractor.	
Not Qualified Vendors proposal indicated that they did not qualify for the M/WBE certification nor do they comply with the M/WBE subcontract participation requirement.	0

Cost	
Level	Points
Least cost compared to all other proposals and within available budget	5
Less than 5% above lowest proposal pricing and within available budget	4
Greater than 5% but less than 20% above lowest proposal pricing and within available budget	3
Greater than 20% but less than 35% above lowest proposal pricing and exceeding available budget	2
35% or greater above lowest proposal pricing and exceeding available budget	0

<b>Business Location</b>		
Location	Points	
Within Winston-Salem	5	
Within North Carolina	3	
Outside of North Carolina	0	

Experience and References		
Level	Points	
Total current contracts exceed a total of 25 acres	5	
Total current contracts equal a total of 11-25 acres	4	
Total current contracts equal a total of 6-10 acres	3	
Total current contracts equal a total of 1-5 acres	2	
Total current contracts equal less than 1 acre	1	

# Commercial Accounts		
Level	Points	
Greater than Five Commercial Accounts	5	
3-5 Commercial Accounts	3	
1-2 Commercial Accounts	1	
No Commercial Accounts	0	

**Project - Mowing Services Contract Group #3D** 

Firm Name:	Going Green Lawn Care		Going Green Law	
Evaluation Criteria	Weight	Grade	Total	
M/WBE Commitment	20.00	5.00	100.00	
Business Location	20.00	5.00	100.00	
Cost	30.00	5.00	150.00	
Experience & References	15.00	2.50	37.50	
# Commercial Accounts	5.00	3.00	15.00	
		Final Score	402.50	
		•	Max Score = 500	

Firm Name:	Riverhill Landscaping		
Evaluation Criteria	Weight	Grade	Total
M/WBE Commitment	20.00	0.00	0.00
Business Location	20.00	0.00	0.00
Cost	30.00	2.00	60.00
Experience & References	15.00	4.75	71.25
# Commercial Accounts	5.00	3.00	15.00
		Final Score	146.25
		•	Max Score = 500

M/WBE Commitment	
Percent goal met or good faith effort made?	Points
Certified M/WBE Compliance-Primary Vendor (1)	
Submitted their M/WBE certificate in their proposal; OR	
(2) Will award required portion of the project to a named	5
M/WBE certified subcontractor; OR (3) Has certified they	3
made a good faith effort to comply but were unable to	
locate a qualified M/WBE subcontractor.	
Not Qualified Vendors proposal indicated that they did not qualify for the M/WBE certification nor do they comply with the M/WBE subcontract participation requirement.	0

Cost	
Level	Points
Least cost compared to all other proposals and within available budget	5
Less than 5% above lowest proposal pricing and within available budget	4
Greater than 5% but less than 20% above lowest proposal pricing and within available budget	3
Greater than 20% but less than 35% above lowest proposal pricing and exceeding available budget	2
35% or greater above lowest proposal pricing and exceeding available budget	0

Business Location	
Location	Points
Within Winston-Salem	5
Within North Carolina	3
Outside of North Carolina	0

Experience and References		
Level	Points	
Total current contracts exceed a total of 25 acres	5	
Total current contracts equal a total of 11-25 acres	4	
Total current contracts equal a total of 6-10 acres	3	
Total current contracts equal a total of 1-5 acres	2	
Total current contracts equal less than 1 acre	1	

# Commercial Accounts	
Level	Points
Greater than Five Commercial Accounts	5
3-5 Commercial Accounts	3
1-2 Commercial Accounts	1
No Commercial Accounts	0

# **Project - Mowing Services Contract Group #3E**

Firm Name:	Going Green Lawn Care		
Evaluation Criteria	Weight	Grade	Total
M/WBE Commitment	20.00	5.00	100.00
Business Location	20.00	5.00	100.00
Cost	30.00	3.00	90.00
Experience & References	15.00	2.50	37.50
# Commercial Accounts	5.00	3.00	15.00
		Final Score	342.50
		•	Max Score = 500

Firm Name:		Riverhill Landso	aping
Evaluation Criteria	Weight	Grade	Total
M/WBE Commitment	20.00	0.00	0.00
Business Location	20.00	0.00	0.00
Cost	30.00	5.00	150.00
Experience & References	15.00	4.75	71.25
# Commercial Accounts	5.00	3.00	15.00
		Final Score	236.25
		•	Max Score = 500

M/WBE Commitment	
Percent goal met or good faith effort made?	Points
Certified M/WBE Compliance-Primary Vendor (1)	
Submitted their M/WBE certificate in their proposal; OR	
(2) Will award required portion of the project to a named	5
M/WBE certified subcontractor; OR (3) Has certified they	3
made a good faith effort to comply but were unable to	
locate a qualified M/WBE subcontractor.	
Not Qualified Vendors proposal indicated that they did not qualify for the M/WBE certification nor do they comply with the M/WBE subcontract participation requirement.	0

Cost	
Level	Points
Least cost compared to all other proposals and within available budget	5
Less than 5% above lowest proposal pricing and within available budget	4
Greater than 5% but less than 20% above lowest proposal pricing and within available budget	3
Greater than 20% but less than 35% above lowest proposal pricing and exceeding available budget	2
35% or greater above lowest proposal pricing and exceeding available budget	0

<b>Business Location</b>	
Location	Points
Within Winston-Salem	5
Within North Carolina	3
Outside of North Carolina	0

Experience and References	
Level	Points
Total current contracts exceed a total of 25 acres	5
Total current contracts equal a total of 11-25 acres	4
Total current contracts equal a total of 6-10 acres	3
Total current contracts equal a total of 1-5 acres	2
Total current contracts equal less than 1 acre	1

# Commercial Accounts	
Level	Points
Greater than Five Commercial Accounts	5
3-5 Commercial Accounts	3
1-2 Commercial Accounts	1
No Commercial Accounts	0

# **Project - Mowing Services Contract Group #3F**

Firm Name:	Going Green Lawn Care		
Evaluation Criteria	Weight	Grade	Total
M/WBE Commitment	20.00	5.00	100.00
Business Location	20.00	5.00	100.00
Cost	30.00	5.00	150.00
Experience & References	15.00	2.50	37.50
# Commercial Accounts	5.00	3.00	15.00
-		Final Score	402.50
		•	Max Score = 500

Business Name:	Crawford Landscaping		
Evaluation Criteria	Weight	Grade	Total
M/WBE Commitment	20.00	0.00	0.00
Business Location	20.00	3.00	60.00
Cost	30.00	0.00	0.00
Experience & References	15.00	5.00	75.00
# Commercial Accounts	5.00	5.00	25.00
•		Final Score	160.00
		•	Max Score = 500

M/WBE Commitment	
Percent goal met or good faith effort made?	Points
Certified M/WBE Compliance-Primary Vendor (1)	
Submitted their M/WBE certificate in their proposal; OR	
(2) Will award required portion of the project to a named	5
M/WBE certified subcontractor; OR (3) Has certified they	3
made a good faith effort to comply but were unable to	
locate a qualified M/WBE subcontractor.	
Not Qualified Vendors proposal indicated that they did not qualify for the M/WBE certification nor do they comply with the M/WBE subcontract participation requirement.	0

Cost	
Level	Points
Least cost compared to all other proposals and within available budget	5
Less than 5% above lowest proposal pricing and within available budget	4
Greater than 5% but less than 20% above lowest proposal pricing and within available budget	3
Greater than 20% but less than 35% above lowest proposal pricing and exceeding available budget	2
35% or greater above lowest proposal pricing and exceeding available budget	0

<b>Business Location</b>	
Location	Points
Within Winston-Salem	5
Within North Carolina	3
Outside of North Carolina	0

Experience and References	
Level	Points
Total current contracts exceed a total of 25 acres	5
Total current contracts equal a total of 11-25 acres	4
Total current contracts equal a total of 6-10 acres	3
Total current contracts equal a total of 1-5 acres	2
Total current contracts equal less than 1 acre	1

# Commercial Accounts	
Level	Points
Greater than Five Commercial Accounts	5
3-5 Commercial Accounts	3
1-2 Commercial Accounts	1
No Commercial Accounts	0

# **Project - Mowing Services Contract Group #3G**

Firm Name:	G	Going Green Lawn Care		
Evaluation Criteria	Weight	Grade	Total	
M/WBE Commitment	20.00	5.00	100.00	
Business Location	20.00	5.00	100.00	
Cost	30.00	5.00	150.00	
Experience & References	15.00	2.50	37.50	
# Commercial Accounts	5.00	3.00	15.00	
		Final Score	402.50	
		•	Max Score = 500	

Firm Name:		Riverhill Landso	caping
Evaluation Criteria	Weight	Grade	Total
M/WBE Commitment	20.00	0.00	0.00
Business Location	20.00	0.00	0.00
Cost	30.00	3.00	90.00
Experience & References	15.00	4.75	71.25
# Commercial Accounts	5.00	3.00	15.00
		Final Score	176.25
		•	Max Score = 500

Business Name:	(	Crawford Landso	caping
Evaluation Criteria	Weight	Grade	Total
M/WBE Commitment	20.00	0.00	0.00
Business Location	20.00	3.00	60.00
Cost	30.00	0.00	0.00
Experience & References	15.00	5.00	75.00
# Commercial Accounts	5.00	5.00	25.00
		Final Score	160.00
		•	Max Score = 500

M/WBE Commitment	
Percent goal met or good faith effort made?	Points
Certified M/WBE Compliance-Primary Vendor (1)	
Submitted their M/WBE certificate in their proposal; OR	
(2) Will award required portion of the project to a named	_
M/WBE certified subcontractor; OR (3) Has certified they	5
made a good faith effort to comply but were unable to	
locate a qualified M/WBE subcontractor.	
Not Qualified Vendors proposal indicated that they did not qualify for the M/WBE certification nor do they comply with the M/WBE subcontract participation requirement.	0

Cost		
Level	Points	
Least cost compared to all other proposals and within available budget	5	
Less than 5% above lowest proposal pricing and within available budget	4	
Greater than 5% but less than 20% above lowest proposal pricing and within available budget	3	
Greater than 20% but less than 35% above lowest proposal pricing and exceeding available budget	2	
35% or greater above lowest proposal pricing and exceeding available budget	0	

<b>Business Location</b>		
Location	Points	
Within Winston-Salem	5	
Within North Carolina	3	
Outside of North Carolina	0	

Experience and References		
Level	Points	
Total current contracts exceed a total of 25 acres	5	
Total current contracts equal a total of 11-25 acres	4	
Total current contracts equal a total of 6-10 acres	3	
Total current contracts equal a total of 1-5 acres	2	
Total current contracts equal less than 1 acre	1	

# Commercial Accounts	
Level	Points
Greater than Five Commercial Accounts	5
3-5 Commercial Accounts	3
1-2 Commercial Accounts	1
No Commercial Accounts	0

#### EXHIBIT B

#### **Project - Mowing Services Contract Group #3H**

M/WBE Commitment		
Percent goal met or good faith effort made?	Points	
Certified M/WBE Compliance-Primary Vendor (1)		
Submitted their M/WBE certificate in their proposal; OR		
(2) Will award required portion of the project to a named	5	
M/WBE certified subcontractor; OR (3) Has certified they	3	
made a good faith effort to comply but were unable to		
locate a qualified M/WBE subcontractor.		
Not Qualified Vendors proposal indicated that they did not qualify for the M/WBE certification nor do they comply with the M/WBE subcontract participation requirement.	0	

<b>Business Location</b>		
Location	Points	
Within Winston-Salem	5	
Within North Carolina	3	
Outside of North Carolina	0	

Cost		
Level	Points	
Least cost compared to all other proposals and within available budget	5	
Less than 5% above lowest proposal pricing and within available budget	4	
Greater than 5% but less than 20% above lowest proposal pricing and within available budget	3	
Greater than 20% but less than 35% above lowest proposal pricing and exceeding available budget	2	
35% or greater above lowest proposal pricing and exceeding available budget	0	

Experience and References		
Level	Points	
Total current contracts exceed a total of 25 acres	5	
Total current contracts equal a total of 11-25 acres	4	
Total current contracts equal a total of 6-10 acres	3	
Total current contracts equal a total of 1-5 acres	2	
Total current contracts equal less than 1 acre	1	

# Commercial Accounts	
Level	Points
Greater than Five Commercial Accounts	5
3-5 Commercial Accounts	3
1-2 Commercial Accounts	1
No Commercial Accounts	0

Firm Name:	G	Going Green Lawn Care	
Evaluation Criteria	Weight	Grade	Total
M/WBE Commitment	20.00	5.00	100.00
Business Location	20.00	5.00	100.00
Cost	30.00	5.00	150.00
Experience & References	15.00	2.50	37.50
# Commercial Accounts	5.00	3.00	15.00
		Final Score	402.50
		•	Max Score = 500

Firm Nam	e:	Riverhill	
Evaluation Criteria	Weight	Grade	Total
M/WBE Commitment	20.00	0.00	0.00
Business Location	20.00	0.00	0.00
Cost	30.00	3.00	90.00
Experience & References	15.00	4.75	71.25
# Commercial Accounts	5.00	3.00	15.00
		Final Score	176.25
		-	Max Score = 500

Firm Nan	ie:	Thompson	
Evaluation Criteria	Weight	Grade	Total
M/WBE Commitment	20.00	5.00	100.00
Business Location	20.00	0.00	0.00
Cost	30.00	0.00	0.00
Experience & References	15.00	3.75	56.25
# Commercial Accounts	5.00	3.00	15.00
		Final Score	171.25
		•	Max Score = 500

Business Name:	Crawford Landscaping		
Evaluation Criteria	Weight	Grade	Total
M/WBE Commitment	20.00	0.00	0.00
Business Location	20.00	3.00	60.00
Cost	30.00	0.00	0.00
Experience & References	15.00	5.00	75.00
# Commercial Accounts	5.00	5.00	25.00
		Final Score	160.00
		•	Max Score = 500

**Project - Mowing Services Contract Group #3I** 

Firm Name:	Going Green Lawn Care		
Evaluation Criteria	Weight	Grade	Total
M/WBE Commitment	20.00	5.00	100.00
Business Location	20.00	5.00	100.00
Cost	30.00	5.00	150.00
Experience & References	15.00	2.50	37.50
# Commercial Accounts	5.00	3.00	15.00
		Final Score	402.50
		-	Max Score = 500

Firm Name:	Riverhill Landscaping		
Evaluation Criteria	Weight	Grade	Total
M/WBE Commitment	20.00	0.00	0.00
Business Location	20.00	0.00	0.00
Cost	30.00	3.00	90.00
Experience & References	15.00	4.75	71.25
# Commercial Accounts	5.00	3.00	15.00
		Final Score	176.25
		•	Max Score = 500

M/WBE Commitment	
Percent goal met or good faith effort made?	Points
Certified M/WBE Compliance-Primary Vendor (1)	
Submitted their M/WBE certificate in their proposal; OR	
(2) Will award required portion of the project to a named	5
M/WBE certified subcontractor; OR (3) Has certified they	3
made a good faith effort to comply but were unable to	
locate a qualified M/WBE subcontractor.	
Not Qualified Vendors proposal indicated that they did not qualify for the M/WBE certification nor do they comply with the M/WBE subcontract participation requirement.	0

Cost		
Level	Points	
Least cost compared to all other proposals and within available budget	5	
Less than 5% above lowest proposal pricing and within available budget	4	
Greater than 5% but less than 20% above lowest proposal pricing and within available budget	3	
Greater than 20% but less than 35% above lowest proposal pricing and exceeding available budget	2	
35% or greater above lowest proposal pricing and exceeding available budget	0	

Business Location		
Location	Points	
Within Winston-Salem	5	
Within North Carolina	3	
Outside of North Carolina	0	

Experience and References		
Level	Points	
Total current contracts exceed a total of 25 acres	5	
Total current contracts equal a total of 11-25 acres	4	
Total current contracts equal a total of 6-10 acres	3	
Total current contracts equal a total of 1-5 acres	2	
Total current contracts equal less than 1 acre	1	

# Commercial Accounts		
Level	Points	
Greater than Five Commercial Accounts	5	
3-5 Commercial Accounts	3	
1-2 Commercial Accounts	1	
No Commercial Accounts	0	