

City Council – Action Request Form

Date: March 26, 2018

To: The City Manager

From: Derwick Paige, Assistant City Manager
Trey Mayo, Fire Chief
Jerry Bates, Purchasing Director

Council Action Requested:

Adoption of Resolution Awarding Purchase Order for Motorola Radios.

Strategic Focus Area: Safe and Secure Community
Strategic Objective: Improve Public Safety Service Quality
Strategic Plan Action Item: No
Key Work Item: No



Summary of Information:

The City of Winston-Salem Fire Department has a need to purchase 2 Motorola APX7500 dual band mobile radios and 16 Motorola APX8000 all band portable radios as replacements for outdated radios and additional radios needed for firefighters. The new radios would add safety to firefighting operations by providing a radio for each individual on the truck and would reduce the chance of a firefighter being separated from their team during firefighting operations.

After receiving bids, the State of North Carolina awarded contract 725G to Motorola Solutions, Inc., with a business location in Winston-Salem, for Motorola radios. Motorola offered Quote #'s QU0000431906 and QU0000431908 for 2 Motorola APX7500 dual band mobile radios, 16 Motorola APX8000 all band portable radios, and additional required component parts and warranties for the total cost of \$141,975. It is recommended that a purchase order for 2 Motorola APX7500 dual band mobile radios, 16 Motorola APX8000 all band portable radios, and additional required component parts and warranties per Quote #'s QU0000431906 and QU0000431908 be awarded to Motorola Solutions, Inc., in the amount of \$141,975 under and in accordance with the North Carolina State contract.

This recommendation is in accordance with N.C.G.S 143-129(e)(9): "The [bidding] requirements of this article do not apply to...Purchases from contracts established by the State or any agency of the State, if the contractor is willing to extend to a political subdivision of the State the same or more favorable prices, terms, or conditions as established in the State contract."

Committee Action:

Committee	<u>Finance 3/19/2018</u>	Action	<u>Approval</u>
For	<u>Unanimous</u>	Against	<u></u>

Remarks:

This purchase will be financed through the North Carolina Municipal Leasing Corporation. Funding for the lease payments is available in the General Fund FY 2017-18 budget

M/WBE comment: Motorola Solutions, Inc., with a business location in Winston-Salem, was awarded the State of North Carolina contract for these radios. There are no known area minority or woman-owned companies that sell these radios.

Workforce Demographics: See Exhibit A