

**RESOLUTION APPROVING THE PURCHASE OF PUBLIC SAFETY CAMERAS AND
INSTALLATION SERVICES**

WHEREAS, City Council approved on January 3, 2022, a contract with Call24 Security (Call24) for the support of the City's existing public safety security camera equipment, site evaluations, system design, and the installation of new cameras; and

WHEREAS, the services include the installation of equipment and the configuration of software, network, and video recording equipment; and

WHEREAS, the contract also provides the option for the City to purchase new security cameras and equipment from Call24 at fixed costs for the duration of the contract term; and

WHEREAS, the Request for Proposals (RFP) for the contract required vendors to provide hourly rates for onsite support services and pricing for twelve different types of cameras; and

WHEREAS, the initial price for the first year of the security camera support contract with Call24 was \$22,500, and was based solely on the onsite support of existing cameras; and

WHEREAS, an Addendum has been executed to increase the total contract amount to \$90,000 to cover the purchase and installation of new cameras at the Carl H. Russell Community Center, the Benton South Gallery Ballroom and Conference Rooms, and other projects; and

WHEREAS, in May 2022 City Council approved a request for the purchase of public safety cameras and installation services at a cost up to and not to exceed \$600,000; and

WHEREAS, City staff currently manage over 500 security cameras installed at 28 different City facilities, with over 200 of these security cameras having been added since the approval to spend \$600,000 with Call24 in May 2022; and

WHEREAS, staff has received requests to expand the public safety security camera platform to 33 new sites; and

WHEREAS, funding has been allocated and is available for these new sites but proceeding requires Council approval of expenditure; and

WHEREAS, staff work plans are for many of these new cameras to be installed within the next 18 months, with the total pricing estimate for the projects being \$900,000; and

WHEREAS, funding to cover the projects is available in a combination of the 2018 Bonds Project budget and in the I.S. operating and capital budgets; and

WHEREAS, staff is requesting approval to purchase public safety cameras and installation services at a cost up to and not to exceed \$900,000; and

WHEREAS, staff will leverage the flexibility and locked-in pricing of the contract with Call24 for many of these purchases; and

WHEREAS, while the Call24 pricing is an option, the City is not obligated to purchase equipment and services from Call24, and with rising equipment costs and supply-chain issues impacting the market, staff will obtain bids from other vendors as warranted; and

WHEREAS, staff will bring an item to Council for approval should the purchases with any other vendor approach \$100,000.

NOW, THEREFORE, BE IT RESOLVED that the Mayor and City Council of the City of Winston-Salem hereby authorize the City Manager to approve purchase requests from staff for public safety cameras and installation services at a cost up to and not to exceed \$900,000.