

**RESOLUTION AWARDING CONTRACT FOR FIBER OPTIC CABLE  
MAINTENANCE SERVICES**

**WHEREAS**, Invitations for Bid (IFB) were received February 23, 2018, for maintenance of the City's fiber optic cable network as administered by the Transportation and Information Systems departments. The objective of the IFB was to identify and select the contractor that could best perform the cabling and testing services required by the City; and

**WHEREAS**, proposals were submitted by KNC Technologies, LLC, located in Winston-Salem, Performance Cabling Technologies, Inc., from Asheboro, NC, Infinigy Solutions LLC, from Cary, NC, DataWatt Solutions Inc., from Linwood, NC, and Precision Contracting Services, Inc., from Fayetteville, NC; and

**WHEREAS**, an evaluation panel of City staff reviewed the bids received to select the one most qualified to meet the requirements of the IFB; and

**WHEREAS**, the panel assigned the highest score to the bid from Performance Cabling Technologies, Inc. and recommended that the contract for fiber optic cable maintenance be awarded to Performance Cabling Technologies, Inc. from date of award through FY2019, in the amount not to exceed the available budget of \$85,000 for the Transportation Department and \$50,000 for the IS Department for the total amount of \$135,000; and

**WHEREAS**, terms of the IFB allow the City the right to extend the contract three additional terms of one year (through June 30, 2022), for annual contract amounts to be negotiated at time of need, provided both parties agree and funds are made available for that purpose; and

**WHEREAS**, it is the recommendation of the Finance Committee that the contract for fiber optic cable maintenance be awarded to Performance Cabling Technologies, Inc. from date of award through FY2019, in the amount not to exceed the available budget of \$85,000 for the

Transportation Department and \$50,000 for the IS Department for the total amount of \$135,000, with the option to extend the contract for three additional terms of one year (through June 30, 2022), for annual contract amounts to be negotiated at time of need, provided both parties agree and funds are made available for that purpose.

**NOW, THEREFORE, BE IT RESOLVED** by the Mayor and City Council of the City of Winston-Salem that the contract for fiber optic cable maintenance services be awarded to Performance Cabling Technologies, Inc. from date of award through FY2019, in the amount not to exceed the available budget of \$85,000 for the Transportation Department and \$50,000 for the IS Department for the total amount of \$135,000, with the option to extend the contract for three additional terms of one year (through June 30, 2022), for annual contract amounts to be negotiated at time of need, provided both parties agree and funds are made available for that purpose

**BE IT FURTHER RESOLVED** that the City Manager and City Secretary are hereby authorized to execute the contract on behalf of the City with contract forms to be approved by the City Attorney.

**BE IT FURTHER RESOLVED** that the award of this contract constitutes a preliminary determination as to the qualification of the bidder. The City is not legally bound to perform the contract until the contract is duly executed by the City.

**BE IT FURTHER RESOLVED** that funds to cover the cost of this contract will be subject to the City Council's future budget appropriations.