

City Council – Action Request Form

Date: September 12, 2023

To: Mayor, Mayor Pro Tempore, and Members of the City Council

From: Patrice Toney, Interim City Manager
William Penn, Police Chief
Darren Redfield, Purchasing Director

Council Action Requested:

Resolution Awarding a Purchase Order for Winston-Salem Police Department Work Uniforms

Strategic Focus Area: Service Excellence

Strategic Objective: Ensure Service Delivery Efficiency and Effectiveness

Strategic Plan Action Item: No

Key Work Item: No



Summary of Information:

City/County Purchasing advertised a bid for the purchase of the specified work uniforms, consisting of short and long sleeve polo shirts and various types of pants. The bid specifications required unit pricing for the estimated annual quantities, and the award will be to the vendor who submits the lowest total price.

Bids were received on July 14, 2023, with a summary below:

	<u>City & State</u>	<u>Total Bid</u>
Lawmen's Distribution, LLC	Raleigh, NC	\$186,028.00
Reads Uniforms, LLC	Asheville, NC	187,213.33
Galls, LLC	Lexington, KY	196,000.00
American Uniform Sales, Inc.	Fayetteville, NC	219,026.29
D&E Dist. d/b/a Harrisons USA	Winston-Salem, NC	235,600.00
Seaside Companies, LLC	Millsboro, DE	296,788.60
Image First Uniforms d/b/a Madim, LLC	Englewood, NJ	300,400.00
Jonah's Enterprises, Inc.	Brooklyn, NY	322,200.00
ROI Marketing Company, Inc.	Indianapolis, IN	451,112.00

Committee Action:

Committee FC – 09/12/2023 **Action** Approval

For Unanimous **Against**

Remarks:

It is recommended that a purchase order for the purchase of uniforms for the Winston-Salem Police Department per bid specifications be awarded to Lawmen's Distribution, LLC in the total amount of \$186,028.00.

M/WBE comment: Notices were sent to several vendors, including M/WBE businesses, and advertised on the City's website. American Uniform Sales, Inc., ROI Marketing Company, Inc. and Jonah's Enterprises, Inc. are minority-owned businesses and D&E Dist. d/b/a Harrisons USA is a woman-owned business.

See Exhibit A for Lawmen's Distribution, LLC workforce demographics.