

City Council – Action Request Form

Date: May 20, 2019

To: The Mayor, Mayor Pro Tempore, and Members of the City Council

From: Tasha Logan Ford, Assistant City Manager
 Catrina Thompson, Chief of Police
 Jerry Bates, Purchasing Director

Council Action Requested:

Adoption of Resolution Awarding Purchase Order for Camera Systems.

Strategic Focus Area: Service Excellence
Strategic Objective: Ensure Service Delivery Efficiency and Effectiveness
Strategic Plan Action Item: No
Key Work Item: No



Summary of Information:

The Winston-Salem Police Department’s Criminal Investigation Division has the need to replace the interview rooms recording system. The original interview video recording system was purchased in November 2006, and is outdated with many parts no longer available, making it cost prohibitive for any recurring maintenance/warranty agreement. Because of building renovations, the current system must be moved from the first floor to the second floor of the building. Due to the age of the existing system and the cost to move this system, it was determined to be more cost effective to purchase and install seven new cameras systems.

The Axon system is recommended and is the only system that will assimilate with existing technology, specifically Evidence.com. Axon Enterprises, Inc. located in Scottsdale, AZ, submitted quotation-210434-43577.606LE for the purchase and installation of seven complete Axon camera systems per quotation-210434-43577.606LE for the Criminal Investigation Division’s new interview rooms in the amount of \$159,927.20. This cost contains all equipment and hardware, installation, software, warranties, and recurring licensing/iCloud storage costs fees for a total of 5 years after installation.

This purchase would be paid with controlled substance tax revenues; therefore, it is recommended that a purchase order for purchase and installation of seven complete Axon camera systems per quotation-210434-43577.606LE for the Criminal Investigation Division’s new interview rooms be awarded to Axon Enterprises, Inc. in the amount of \$159,927.20.

Committee Action:

Committee	Finance 5/20/19	Action	Approval
For	Unanimous	Against	

Remarks:

This recommendation is based upon provisions of N.C.G.S. 143-129(e) which provides that formal bid requirements do not apply to purchases of apparatus, supplies, materials, or equipment when performance or price competition are not available; when a needed product is available from only one source of supply; or when standardization or compatibility is the overriding consideration.”

M/WBE comment: Axon Enterprises, Inc. is the sole source provider for this purchase.

Workforce Demographics: See Exhibit A.