

Resolution #22-0586
2022 Resolution Book, Page 247

**RESOLUTION AUTHORIZING AWARD OF A CONTRACT TO SOUTH CAROLINA
TELECOMMUNICATIONS GROUP HOLDINGS, LLC d/b/a SEGRA FOR HIGH-
SPEED INTERNET UPGRADES TO TRUIST STADIUM**

WHEREAS, on September 30, 2020, the Professional Baseball Agreement between Major League Baseball (MLB) and Minor League Baseball (MiLB) expired, with MLB taking over leadership of all levels of Professional Baseball; and

WHEREAS, to improve player development throughout the Professional Development League System, MLB issued updated facility standards in 2021 to enhance and standardize player facilities in all minor league stadiums across the country; and

WHEREAS, in addition, MLB adopted a grading system to evaluate the compliance of each minor league stadium; and

WHEREAS, MLB hired the architectural firm, Ewing Cole, to conduct a facility assessment of Truist Stadium, which assigned penalty points to areas that the City and the Winston-Salem Dash need to address to bring the stadium into compliance with the new standards; and

WHEREAS, these areas include improvements to the home and visiting team clubhouses, additional team facilities, improvements to the playing field, and high-speed internet; and

WHEREAS, under the new lease agreements, the City is responsible for meeting the new Baseball Facility Standards established by the *Professional Development League (PDL) Rules and Regulations*; and

WHEREAS, to address the need for high-speed internet, Dash officials sought the services of South Carolina Telecommunications Group Holdings, LLC d/b/a SEGRA (SEGRA) to assess

the current internet infrastructure for Truist Stadium and design a solution that would meet the new standards; and

WHEREAS, SEGRA has designed and deployed internet infrastructure in other minor league stadiums and large public venues including stadiums in Fayetteville (NC) and Columbia (SC) and the Greensboro Coliseum Complex; and

WHEREAS, SEGRA's proposal would upgrade Truist Stadium's internet capacity from 25 Mbps to 2 Gig and deploy 83 access points throughout the stadium, using the latest available technology. These access points would support 5G technology, cover all areas of the stadium, provide for hundreds of simultaneous connections on each access point, and provide for complete redundancy in the case of an access point failure; and

WHEREAS, City staff recommend the award of a contract to SEGRA as a single-source vendor under G.S. 143-129(e)(6), which states that bidding is not required for "purchases of apparatus, supplies, materials or equipment when...(3) standardization or compatibility is the overriding consideration;" and

WHEREAS, SEGRA currently supports the internet infrastructure for Truist Stadium through a master service agreement with the Winston-Salem Dash. SEGRA's proposal would provide uniform equipment throughout the stadium, which would increase capacity, performance, and reliability; and

WHEREAS, SEGRA would design and deploy the high-speed internet infrastructure for a non-recurring fee of \$237,310.23.

NOW, THEREFORE, BE IT RESOLVED that the Mayor and City Council of the City of Winston-Salem hereby authorize the award of a contract to South Carolina Telecommunications

Group Holdings, LLC d/b/a SEGRA for a non-recurring fee of \$237,310.23 to design and install high-speed internet at Truist Stadium.

BE IT FURTHER RESOLVED that the City Manager and City Clerk are hereby authorized to execute a contract on behalf of the City, with approval from the City Attorney as to form and legality.