

City Council – Action Request Form

Date: August 9, 2021

To: Mayor, Mayor Pro Tempore, and Members of the City Council

From: Damon Dequenne, Assistant City Manager
Trey Mayo, Fire Chief
Jerry Bates, Purchasing Director

Council Action Requested:
Resolution Awarding Purchase Order for a Fire Aerial Ladder Truck

Strategic Focus Area: Service Excellence
Strategic Objective: Ensure Service Delivery Efficiency and Effectiveness
Strategic Plan Action Item: No
Key Work Item: No



Summary of Information:
 Winston-Salem Fire Department has the need to purchase a fire aerial ladder truck as a replacement for Unit 15, a 2006 Sutphen SPH100 with 124,461 miles and has accrued \$415,138 of repair and maintenance costs over its life.

The Houston-Galveston Area Council (HGAC), a competitive bidding group purchasing program, received bids for fire service apparatus and on November 18, 2019, The Sutphen Corporation, located in Dublin, Ohio, was awarded competitive bid contract #FS12-19 product code FS19IIA06 specifications for the aerial ladder truck and offers the Sutphen SPH100 aerial ladder truck per HGAC specifications, including the performance bond, at a cost of \$1,303,612.77.

N.C.G.S. 143-129(e)(3) authorizes “purchases made through a competitive bidding group purchasing program, which is a formally organized program that offers competitively obtained purchasing products and services at discount prices to two or more public agencies.”

It is recommended that a purchase order be awarded to The Sutphen Corporation for the purchase of one fire aerial ladder truck per bid contract #FS12-19 product code FS19IIA06 specifications for the total award amount of \$1,303,612.77. This recommendation is in accordance with N.C.G.S. 143-129(e)(3).

The City's FY 2021-22 capital equipment budget includes sufficient funds for this purchase which will be financed through the North Carolina Municipal Leasing Corporation with funding for the lease payments available in the General Fund FY 2021-22 budget.

M/WBE comment: There are no known area minority or woman-owned companies that sell this equipment. See Exhibit A for The Sutphen Corporation workforce demographics.

Committee Action:

Committee	<u>Finance 8/9/2021</u>	Action	<u>Approval</u>
For	<u>Unanimous</u>	Against	<u></u>

Remarks: