

City Council – Action Request Form

Date: August 12, 2024

To: Mayor, Mayor Pro Tempore and Members of the City Council

From: Ben Rowe, Assistant City Manager
Keith Huff, Field Operations Director
Darren Redfield, Purchasing Director

Council Action Requested:

Resolution Awarding Purchase Orders for Concrete Pipe and Quarry Products

Strategic Focus Area: Service Excellence

Strategic Objective: Ensure Service Delivery Efficiency and Effectiveness

Strategic Plan Action Item: No

Key Work Item: No



Summary of Information:

Item A. Concrete Pipe

City/County Purchasing advertised a formal bid for estimated quantities of concrete pipe in various diameters to be ordered as needed for Field Operations (formerly Streets Division) and the Recreation & Parks Department for the period September 2024 through December 31, 2025. The following bids were received on May 29, 2024:

	<u>City/State</u>	<u>Total Bid</u>
Foley Products Co., LLC	Winston-Salem, NC	\$541,943.90
Oldcastle Infrastructure	Raleigh, NC	584,901.38

It is recommended that a purchase order be awarded to Foley Products Co. LLC, the lowest bidder meeting specifications, in the estimated amount of \$541,943.90 for the annual purchase of concrete pipe through December 31, 2025. Purchases after June 30 will be subject to FY 2025-26 budget appropriations for the departments.

M/WBE comment: There are no known minority or woman-owned businesses that sell this product. See Exhibit A for a complete list of businesses notified and workforce demographics.

Item B. Quarry Products

City/County Purchasing advertised a formal bid to provide estimated quantities of quarry products (stone used for parking lots, erosion control, and bedding for pipe) in various types and sizes to be ordered as needed during the year.

Committee Action:

Committee	Committee of the Whole 8/12/2024	Action	Approval
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For	Unanimous	Against	
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Remarks:

The following bids were received on July 17, 2024:

	<u>City/State</u>	<u>Total Bid</u>
Vulcan Construction Materials, LP	Winston-Salem, NC	\$740,669.50
Martin Marietta Materials, Inc.	Greensboro, NC	879,610.00

Terms of the bid specify that the contract period is date of award through June 30, 2025, with the option to extend the contract for as many as four additional twelve-month periods, subject to agreement by both parties and funds being available for this purpose.

It is recommended that a contract be awarded to Vulcan Construction Material, LP, the low bidder meeting specifications for quarry products in the amount of \$740,669.50. If renewed for the full contract length, the potential total estimated contract value is \$3,703,347.50 plus any PPI increases.

M/WBE comment: Bid requests were sent to known vendors who sell this product and advertised on the City and state websites. There are no known area minority or woman-owned companies that sell quarry products. See Exhibit A for a complete list of businesses notified and workforce demographics.