

Businesses directly notified of bid opportunity		
Business Name	City/State	M/WBE
5S Technologies	Cary, NC	
9th Floor Solutions, LLC	Greensboro, NC	
Aita Consulting Services, Inc.	North Brunswick, NJ	WBE
Allied Solution Enterprise	Carmel, IN	
Allied Solutions Enterprise	Carmel, IN	
Applied Automation	Charlotte, NC	
Axelliant, LLC	Torrance, CA	
CadillacTech Services LLC	Cadillac, MI	
CDW-G	Vernon Hills, IL	
CJIS Group, LLC	Tallahassee, FL	
CMS Communications	Chesterfield, MO	
CNIC, Inc.	Charlotte, NC	
Compu-Vision Consulting, Inc	North Brunswick, NJ	WBE
Connected Solutions Group	Mechanicsville, VA	
ConvergeOne	Bloomington, MN	
Cyipcom, Inc.	Ft. Lauderdale, FL	
Data Network Solutions	Chapin, SC	
DataLink	Cary, NC	
Dedicated Systems, Inc.	Gren Bay, WI	
Dimension Data	Johannesburg, South Africa	MBE
ETI	Columbus OH	
Focus Camera, Inc.	Brooklyn, NY	
Function5	Rochester, NY	
GHA Technologies	Matthews, NC	
Glasshouse Systems	Chicago, IL	
Graybar Services, Inc.	Winston Salem, NC	
Green Pages	Portsmouth, NH	
Highpoint Technologies	Charlotte, NC	MBE
HitsTech	Conover, NC	MBE
Hodge Systems and Consulting Services	Sumter, SC	
Howard Technology Solutions, Inc.	Ellisville, MS	
IA-Advanced Telecom Solutions LLC	Richmond, TX	
IBM Corporation	Smyrna, GA 30082	
In Home Tech	Fayetteville, NC	
Integrity Consulting LLC	Winston-Salem, NA	
Internetwork Engineering	Raleigh, NC 27604	
ICMR	Charlotte, NC	
Kambrian Corporation	West Covina, CA	
Key Services	Winston-Salem, NC	WBE
KNZ Solutions, Inc.	Blaine, MN	
Logiksavvy Solutions	Greensboro	
M7 Technology Solutions	Summerfield, NC	MBE
Miracl Software Systems, Inc.	Novi MI	MBE
Mvation Worldwide, Inc.	Glen Cove, NY	
Netcom Business Solutions	Fayetteville, NC	
Network Craze Technology	East Syracuse, NY	
NetXperts, LLC	Pittsburgh, PA	
NWN Corporation	Greensboro, NC	
PC Connections	Merrimick, NH	
PC Liquidations	Jacksonville, FL	
PCMG, Inc	Chantilly, VA 20151	
Presidio, Inc.	Charlotte, NC	
Prohati, Inc.	Morrisville, NC	
ReBiz LLC	Cleveland, OH	
Riverside Technologies, Inc.	Martinsville, VA	
RJ Young	Nashville, TN	
Saitech Inc.	Fremont, CA	MBE
Salem Group	Winston-Salem NC	
ScanSource Corporation	Greenville, SC	
Seven Outsource	New Castle, DE	
SHI International Corp	Winston-Salem, NC	WBE
Sightsource, LLC	Winston-Salem	
SkyCon Aerial Solutions, LLC	Greensboro, NC	
Softchoice	Chicago, IL	

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Business Name	City/State	M/WBE
Southeast Network And Data Systems Inc.	Ft. Lauderdale, FL	
Staples Technology Solutions	Orlando, FL	
Sunshine Solves	Raleigh, NC	
Synergy Telcom	Indianapolis, IN	
TDARX - NOCDOC	Winston Salem	
Telesource Services, Inc.	Katy, TX	
The Sunflower Lab	Hilliard, OH	MBE
Trace 3, Inc.	Irvine, CA	
Urban Industries Corp	Pineville, NC	
V3Main Technologies Inc.	Houston, TX	
Valen Solutions	Winston-Salem, NC	
vCloud Tech, Inc.	Rolling Hills Estates, CA	
Verge Innovation	Charlotte, NC	MBE
Vigil Networks	Willow Spring, NC	
World Wide Technology, Inc.	Maryland Heights, MO	
XenTegra, LLC	Huntersville, NC	

Exhibit A

WORKFORCE DEMOGRAPHICS									
Project/Bid Description:	Cisco Systems Wireless Network Equipment								
Bidder's Company Name:	NWN Corporation								
City/State:	Greensboro, North Carolina								
Gender		Race/Ethnic Identification							
		African-			Native-		Two or		
Male	Female	White	American	Hispanic	Asian	American	More Races	Total	
333	118	346	33	27	37	1	7	451	
Total	73.8%	26.2%	76.7%	7.3%	6.0%	8.2%	0.2%	1.6%	100.0%

The above demographic data is provided to reflect generally the company's efforts to achieve diversity in the workplace in compliance with the applicable equal employment opportunity laws; however, this information is not dispositive of such and may not be used as the basis for awarding or rejecting a bid contract.