

Resolution #22-0230
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**RESOLUTION APPROVING THE PURCHASE OF PUBLIC SAFETY CAMERAS AND
INSTALLATION SERVICES**

WHEREAS, City Council approved on January 3, 2022, a contract with Call24 Security (Call24) for the support of the City's existing public security camera equipment, site evaluations, system design, and the installation of new cameras; and

WHEREAS, the services include the installation of equipment and the configuration of software, network, and video recording equipment; and

WHEREAS, the contract also provides the option for the City to purchase new security cameras and equipment from Call24 at fixed costs for the duration of the contract term; and

WHEREAS, the Request for Proposals (RFP) for the contract required vendors to provide hourly rates for onsite support services; and

WHEREAS, each vendor was required to provide pricing for twelve different types of cameras; and

WHEREAS, the RFP stipulated that the vendor must honor all pricing for the duration of the contract; and

WHEREAS, the initial price for the first year of the security camera support contract with Call24 Security was \$22,500, and was based solely on the onsite support of existing cameras; and

WHEREAS, an Addendum has been executed to increase the total contract amount to \$90,000 to cover the purchase and installation of new cameras at the Carl H. Russell Community Center, the Grand Pavilion Ballroom and Conference Rooms, and other smaller projects; and

WHEREAS, staff currently manage over 360 security cameras installed in and around City Hall, the Bryce Stuart Building, Lowery Street, Winston Square Park, Corpening Plaza, Winston

Lake Golf Course, WSPD District Stations, five Landfills, The Benton, Carolina Classic Fairgrounds, and other facilities; and

WHEREAS, current and future projects include the installation of new security cameras at Fire Station 13, 12 Recreation Centers, Carolina Classic Fairgrounds, Merschel Park, Hanes Mill Landfill, and various downtown locations, with all cameras integrated with the Winston-Salem Police Department's Real Time Crime Center; and

WHEREAS, plans are for the majority of these new cameras to be installed within the next 18-24 months, with the total pricing estimate for all of the projects being \$600,000; and

WHEREAS, funding to cover all of the projects is available in a combination of the 2018 Bonds Project budget and leasing funds in the I.S. operating budget; and

WHEREAS, staff is requesting approval to purchase public safety cameras and installation services at a cost up to and not to exceed \$600,000; and

WHEREAS, staff will leverage the flexibility and locked-in pricing of the contract with Call24 Security for a majority of these purchases; and

WHEREAS, while the Call24 Security pricing is an option, the City is not obligated to purchase equipment and services from Call24, and with rising equipment costs and supply-chain issues impacting the market, staff will obtain bids from other vendors as warranted; and

WHEREAS, staff will bring an item to Council for approval should the purchases with any other vendor approach \$100,000.

NOW, THEREFORE, BE IT RESOLVED that the Mayor and City Council of the City of Winston-Salem hereby authorize the City Manager to approve purchase requests from staff for public safety cameras and installation services at a cost up to and not to exceed \$600,000.