



## City of Winston-Salem City Council Council Agenda Item Summary

|                        |                                                                                              |
|------------------------|----------------------------------------------------------------------------------------------|
| <b>Title</b>           | <b>Resolution Awarding Purchase Order for Two Rear Loading Solid Waste Collection Trucks</b> |
| City Council Committee | Finance Committee                                                                            |
| Meeting Date           | August 11, 2026                                                                              |
| Staff Lead (Presenter) | Darren Redfield, Purchasing Manager                                                          |
| Department Head        | Andrew Martin, Solid Waste Collections Director                                              |
| City Manager/ACM       | Sharon Wojda, ACM                                                                            |

### Agenda Item Summary

|                                  |                                                                                              |
|----------------------------------|----------------------------------------------------------------------------------------------|
| Recommended Council Action       | Resolution Approval                                                                          |
| Suggested Action/ Motion Options | I move for approval awarding a purchase order for rear loading solid waste collection trucks |
| Strategic Focus Area             | Good Government                                                                              |
| Strategic Plan Objective         | GG1: Delivering Efficient and Effective Core Services                                        |
| Anticipated Fiscal Impact        | Fiscal Impact Anticipated: See Analysis in Summary                                           |

### Summary of Information

The Solid Waste Collections Department has budgeted for two rear loading solid waste collection trucks to be used for curbside waste collection throughout the city. These trucks are replacements for trucks that exceed replacement criteria. See below for detailed replacement information.

|                              |              |              |
|------------------------------|--------------|--------------|
| Vehicle#                     | 468          | 434          |
| Year                         | 2018         | 2015         |
| Make                         | Freightliner | Freightliner |
| Model                        | 108SD        | 108SD        |
| Mileage                      | 69,669       | 79,995       |
| Acquired Cost                | \$172,474.34 | \$171,970.16 |
| Repairs Over Life of Vehicle | \$172,174.63 | \$186,144.41 |

Sourcewell offers rear loading solid waste collection trucks meeting city specifications. Sourcewell (Staples, MN) is a cooperative purchasing group program that competitively bids contracts for vehicles and equipment, and on January 11, 2024, Sourcewell awarded mobile refuse collection vehicles contract #110223-THC per bid specifications to The Heil Company d/b/a Heil Environmental (Chattanooga, TN). Carolina Environmental Systems (Greensboro, NC) is an authorized Heil distributor and has

offered a quotation for two (2) 2027 Freightliner model M2106 Plus cab/chassis with Heil DuraPack 5000, 25 cubic yard, heavy duty compaction, rear loading solid waste collection body meeting city specifications in the amount of \$279,915 per vehicle for a total cost of \$559,830.

It is recommended that a purchase order be awarded to Carolina Environmental Systems for two (2) 2027 Freightliner model M2106 Plus cab/chassis with Heil DuraPack 5000 25 cubic yard, heavy duty compaction, rear loading solid waste collection body for the total amount of \$559,830.

### **Analysis of Fiscal Impact**

The cost of this equipment is within the available funds.

### **Attachments**

- Resolution

|                  |          |
|------------------|----------|
| Committee Action |          |
| For:             | Against: |
| Remarks:         |          |