

Resolution #19-0553
Resolution Book 1, Volume 1

**RESOLUTION AWARDING CONTRACTS
FOR UPFIT OF POLICE PURSUIT VEHICLES**

WHEREAS, the Winston-Salem Police Department (WSPD) has a regular need for the installation of lights, radios, and other electronics on police pursuit vehicles; and

WHEREAS, to ensure these installations are completed and the vehicles returned to service in a timely manner, WSPD determined it to be most effective when utilizing two different businesses for these services; and

WHEREAS, historical spend information indicates that WSPD will spend an estimated total of \$90,000 per year for these services; and

WHEREAS, the City advertised a Request for Proposals (RFP) to provide installation services for lights, radios, and other electronics on police pursuit vehicles and proposals were received September 6, 2019, from the five businesses as follows:

	<u>City/State</u>
Mobile Communications America, Inc. d/b/a Amerizon Wireless	Winston-Salem, NC
HELs (Hill's Emergency Light Sales), LLC	Sanford, NC
Reisenweaver Communications Inc. d/b/a RCS Wireless Technology	Winston-Salem, NC
Ilderton Conversion of Charlotte, LLC d/b/a Ilderton Emergency Lighting	High Point, NC
Mobile Communications, Inc.	Winston-Salem, NC

WHEREAS, a committee of eight staff members from the Police Department, Fleet Services and the Office of Business Advancement and Inclusion evaluated the proposals to determine the two proposers most qualified to meet the specification requirements of this RFP; and

WHEREAS, terms of the bid reserve the right for the City to extend this service contract for as many as three (3) additional twelve (12) month periods; and

WHEREAS, it is the recommendation of the Finance Committee that a contract for installation services of lights, radios, and other electronics on police pursuit vehicles in the estimated amount of \$60,000 be awarded to Mobile Communications America, Inc. d/b/a Amerizon Wireless and that a contract in the estimated amount of \$30,000 be awarded to HELS (Hills Emergency Light Sales), LLC for a total annual estimated amount of \$90,000, with the right to extend these service contracts for as many as three (3) additional twelve (12) month periods, for a potential total estimated contract award of \$360,000.

NOW, THEREFORE, BE IT RESOLVED by the Mayor and City Council of the City of Winston-Salem that a contract for installation services of lights, radios, and other electronics on police pursuit vehicles is hereby awarded to Mobile Communications America, Inc. d/b/a Amerizon Wireless in the estimated amount of \$60,000 and that a contract is hereby awarded to HELS (Hills Emergency Light Sales), LLC in the estimated amount of \$30,000 for an annual estimated total of \$90,000 with the right to extend these service contracts for as many as three (3) additional twelve (12) month periods and that all other proposals are rejected..

BE IT FURTHER RESOLVED that award of these contracts constitutes a preliminary determination as to the qualifications of the bidders. The City is not legally bound to perform the contract until the contracts are duly executed by the City.

BE IT FURTHER RESOLVED that the City's FY 2019-20 operations budget include sufficient funds to cover these contracts.