City Council – Action Request Form

Date: August 20, 2018

To: The City Manager

From: Trey Mayo, Fire Chief
Jerry Bates, Purchasing Director

Council Action Requested:

Adoption of Resolution Awarding Purchase Order for Tiller Fire Apparatus Equipment.

Strategic Focus Area: Service Excellence
Strategic Objective: Ensure Service Delivery Efficiency and Effectiveness
Strategic Plan Action Item: No
Key Work Item: No

Summary of Information:

The Winston-Salem Fire Department (WSFD) has the need to purchase tiller fire apparatus equipment to replace several pieces of equipment that no longer meets the NFPA Standards. Below is a summary of the bids received:

	City/State	Total
Safe Industries, Inc.	Easley, SC	$109,840.75
C.W. Williams & Co.	Rocky Mount, NC	24,166.82
Municipal Emergency Services, Inc.	Charlotte, NC	29,279.26
Atlantic Emergency Solutions, Inc.	Manassas, VA	45,179.00
Stevens Fire Equipment, Inc.	Morganton, NC	47,830.96

Safe Industries, Inc. was the only vendor that submitted a complete bid for all of the equipment requested in the bid, therefore, it is recommended that a purchase order be awarded to Safe Industries, Inc., for the purchase of Tiller Fire Apparatus Equipment at a cost of $109,840.75. The purchase will be financed through the North Carolina Municipal Leasing Corporation. Funding for the lease payments is available in the General Fund FY 2018-19 budget.

M/WBE COMMENT: This equipment was advertised on the City's website. Notifications of the bid opportunity were sent to known businesses that supply this equipment and sent to all local M/WBE and area HUB businesses on a weekly basis. See Exhibit A for a complete list of businesses notified of the project.

Workforce Demographics: See Exhibit A

Committee Action:

Committee	Finance 8/13/18	**Action**	Approval
For	Unanimous	**Against**	

Remarks: