

Resolution #22-0189
2022 Resolution Book, Page 80

**RESOLUTION APPROVING THE LEASE OF JOE WHITE TENNIS CENTER TO
SERVE FIRST RACQUET SPORTS**

WHEREAS, in January of 2019, the City entered into a five-year agreement with the option to extend for an additional five years with Flex Tennis, LLC for management of the Joe White Tennis Center and the tennis programs for the City; and

WHEREAS, in March of 2022, Flex Tennis, LLC chose not to extend their monthly term; and

WHEREAS, the City-County Purchasing Department advertised a Request for Proposals (RFP) on February 22, 2022, to provide management services of the Joe White Tennis Center. The objective of the RFP was to identify and select a provider to provide full organization, administration, management and supervision of a tennis pro shop, schedule tennis programs and tournaments at Joe White Tennis Center, Bolton, Central, Miller Park, Parkland, Oak Summit, Shaffner tennis courts, and provide annual court resurfacing; and

WHEREAS, on March 22, 2022, the City received a proposal from Serve First Racquet Sports; and

WHEREAS, an evaluation panel of City staff reviewed the proposals received to select the one most qualified to meet the requirements of the RFP, according to the following criteria: M/WBE commitment, distance from Winston-Salem, qualifications and experience, fee and payment confidence, programming and tournament abilities, proposed court maintenance, and quality of proposal; and

WHEREAS, the evaluation panel assigned the highest score to Serve First Racquet Sports based on their ability to meet the requirements of the RFP; and

WHEREAS, Serve First Racquet Sports proposal would provide a monthly lease payment of \$2,000 with the initial contract term for five years beginning May 1, 2022 and ending on April 30, 2027; and

WHEREAS, on April 5, 2022, City staff presented their recommendation to the Recreation and Parks Commission for review and consideration. The Commission recommended approval of a contract with Serve First Racquet Sports by the Mayor and City Council; and

WHEREAS, it is the recommendation of the Finance Committee that the contract for management services be awarded to Serve First Racquet Sports for an initial contract term of five years, beginning May 1, 2022 and ending on April 30, 2027, with the option to extend the contract for another term of five years beginning May 1, 2027, and ending on April 30, 2032, provided both parties are in agreement and funds are made available for this purpose.

NOW, THEREFORE, BE IT RESOLVED by the Mayor and City Council of the City of Winston-Salem that the contract for management services of Joe White Tennis Center be awarded to Serve First Racquet Sports.

BE IT FURTHER RESOLVED that the City Manager and City Secretary are hereby authorized to execute the contract on behalf of the City with contract forms to be approved by the City Attorney.

BE IT FURTHER RESOLVED that the award of this contract constitutes a preliminary determination as to the qualification of the bidder. The City is not legally bound to perform the contract until the contract is duly executed by the City.