

**RESOLUTION APPROVING A CONTRACT WITH B2GNOW FOR SOFTWARE
SUBSCRIPTIONS AND SUPPORT SERVICES**

WHEREAS, B2Gnow offers a diversity management solution that has been vetted by the Purchasing/Finance, Business Inclusion and Advancement, and Information Systems Departments as able to meet the needs of the City; and

WHEREAS, current manual diversity management processes are not efficient or effective in meeting the demands of City staff and the public; and

WHEREAS, B2Gnow provides a sole-sourced, hosted diversity management system that is highly configurable and will provide the City with an enterprise-wide diversity management system; and

WHEREAS, B2Gnow's system is the most comprehensive and widely used solution of its kind in the public sector, with over 300 customers, including over 50 City & County agencies; and

WHEREAS, approval is requested to enter into a contract with B2Gnow for one-year of software subscriptions, support, and one-time implementation services at a price of \$86,148; and

WHEREAS, B2Gnow's proposal includes two consecutive one-year term renewal options at an estimated price of \$82,948 and \$87,096 respectively; and

WHEREAS, funds were allocated in the FY 22-23 Information Systems budget for year-one of this contract.

NOW, THEREFORE, BE IT RESOLVED that the Mayor and City Council of the City of Winston-Salem authorize the City Manager to enter into a contract with B2Gnow for one-year of software subscriptions and support along with one-time implementation services for the B2Gnow Diversity Management System, as well as the optional renewal of this contract for two consecutive one-year terms, subject to approved funding through the annual budget process.

Winston-Salem City Council
APPROVED
March 20, 2023

BE IT FURTHER RESOLVED that the City Manager is hereby authorized to execute this contract on behalf of the City.