

**Resolution #19-0555**  
**Resolution Book 1, Volume 1**

**RESOLUTION AWARDING CONTRACTS FOR AUDIO/VIDEO UPGRADES**

**WHEREAS**, the City Marketing & Communications Department has the immediate need to replace the presentation and audio/video equipment in the Council Chamber, Committee Room, and the Arnold King Public Meeting Room; and

**WHEREAS**, the City-County Purchasing Department advertised a Request for Proposals (RFP) for the purchase and installation of a complete audio/video system upgrade requiring a contractor to provide a turnkey audio/video system installation including, but not limited to, all cabling, speakers, projection equipment, mounting hardware, and electrical components including the necessary equipment, interconnections, labor, and services required to meet the functional requirement outlined in the RFP specifications; and

**WHEREAS**, on September 17, 2019, the City received proposals from Clark-Powell Associates, Inc., CIAv, Inc., BIS Digital, Inc., and Technical Video Systems, Inc.; and

**WHEREAS**, an evaluation panel of City staff reviewed the proposals received to select the proposer most qualified to meet the requirements of the RFP and assigned the highest score to Clark-Powell Associates, Inc., based on M/WBE commitment, business location, functionality, cost effectiveness and value, and quality of proposal; and

**WHEREAS**, based upon the evaluation panel's assessment, it is recommended that the contract for the purchase and installation of a complete audio/video system upgrade per bid specifications be awarded to Clark-Powell Associates, Inc., in the amount of \$247,463.

**NOW, THEREFORE, BE IT RESOLVED** by the Mayor and City Council of the City of Winston-Salem that a contract is hereby awarded to Clark-Powell Associates, Inc., for the

purchase and installation of a complete audio/video system upgrade per bid specifications in the amount of \$247,463, and that the City Manager and City Secretary are authorized to execute the contract on behalf of the City, with contract forms to be approved by the City Attorney.

**BE IT FURTHER RESOLVED** that the award of this contract constitutes a preliminary determination as to the qualifications of the bidders. The City is not legally bound to perform the contract until the contract is duly executed by the City.

**BE IT FURTHER RESOLVED** that this purchase is included in the FY 2019-20 capital budget and will be financed through the North Carolina Municipal Leasing Corporation.