

## City Council – Action Request Form

**Date:** September 13, 2021

---

**To:** Mayor, Mayor Pro Tempore, and Members of the City Council

---

**From:** Aaron King, Interim Assistant City Manager  
Toneq McCullough, Transportation Director  
Jerry Bates, Purchasing Director

**Council Action Requested:**

Resolution Awarding Contract for Intersection Concrete Improvements

**Strategic Focus Area:** Quality Transportation  
**Strategic Objective:** Improve Integrated Road Network  
**Strategic Plan Action Item:** No  
**Key Work Item:** Yes



**Summary of Information:**

The Winston-Salem Transportation Department (WSDOT) has the need for a contractor to make concrete repairs and safety improvements to various intersections across the city, in conjunction with traffic markings and traffic signal upgrades performed under separate contracts. The work will be released as a series of approximately 13 projects and involves removal of curbing and paving, erosion control, traffic control, installation of new sidewalks, curb and gutter, ADA curb ramps, asphalt paving, and seeding.

Purchasing advertised a contract for intersection concrete improvements based on unit prices and bids were received on August 19, 2021, with a summary as follows:

	<u>City/State</u>	<u>Sum of Unit Prices</u>
Mayes Landscaping & Concrete, Inc.	Winston-Salem, NC	\$356,775
Dalton Contracting, LLC	Clemmons, NC	401,000
Armen Construction, LLC	Charlotte, NC	418,890

The subcontracting goals established for this contract were 6% MBE and 4% WBE. All three bidders submitted Affidavit 'B' attesting they will self-perform 100% of the work required. This was anticipated; as firms who do concrete work typically self-perform all the trades present. This option is allowed under the state's M/WBE subcontracting program.

**Committee Action:**

<b>Committee</b>	<u>Finance 9/13/2021</u>	<b>Action</b>	<u>Approval</u>
<b>For</b>	<u>Unanimous</u>	<b>Against</b>	<u></u>

**Remarks:**

In the event the company fails to completely self-perform 100% of the work, the contract will be subject to the M/WBE goals originally established for this project, including good faith efforts and documentation requirements of the program.

WSDOT has an annual budget of \$250,000 reserved for this work and desires to award an annual contract for the not-to-exceed amount of \$250,000 to complete as much work as unit prices will allow.

The contract period is from date of award through June 30, 2022. Terms of the bid allow the City the right to extend the contract for as many as two additional annual periods (until June 30, 2024), if both parties agree and funds are made available for that purpose. Unit prices may be adjusted at the beginning of each additional annual period by an amount not to exceed the latest available Consumer Price Index for All Urban Consumers on the U.S. Department of Labor Bureau of Labor Statistics website at the time the extension is pursued.

It is recommended that the contract for intersection concrete improvements be awarded to Mayes Landscaping & Concrete, Inc., the low bidder meeting specifications, in the not-to-exceed amount of \$250,000, with the option to extend the contract for as many as two additional annual periods, making the total possible award over three years to be the estimated amount of \$750,000.

M/WBE comment: Notices were sent to 23 potential bidders from the City's vendor list and past sidewalk bidders lists, of which 12 are minority and three are woman-owned businesses. See Exhibit A for a complete list of businesses notified and for workforce demographics. Mayes Landscaping & Concrete, Inc. and Armen Construction, LLC are certified minority businesses.