MWBE Commitment	
Percent goal met or good faith effort made?	Points
Certified M/WBE Compliance-	
<u>Primary Vendor</u> (1) Submitted their	
M/WBE certificate in their proposal;	
OR	
(2) Will award required portion of the	5
project to a named M/WBE certified	3
subcontractor; OR (3) Has certified	
they made a good faith effort to	
comply but were unable to locate a	
qualified M/WBE subcontractor.	
Not Qualified Vendors proposal	
indicated that they do not qualify for	
the M/WBE certification nor do they	0
comply with the M/WBE subcontract	
participation requirement.	

Functionality and Capability		
Response	Points	
Clearly demonstrates superior		
understand of service need &		
demonstrates that vendor will far	5	
exceed expectations on delivery of		
service requirements		
Demonstrates strong understand of		
service need & demonstrates that	4	
vendor will exceed expectations on	4	
delivery of service requirements		
Demonstrates good understand of		
service need & demonstrates that	3	
vendor will meet expectations on	3	
delivery of service requirements		
Demonstrates fair understand of		
service need & demonstrates that	2.	
vendor could meet expectations on	2	
delivery of service requirements		
Does not demonstrates understanding		
of service need, nor demonstrates	0	
that vendor will deliver service	U	
requirements		

Relevant Qualifications		
Qualifications	Points	
Greater than 10 Cisco Certified Staff	5	
(CCNP or Higher)	5	
7-10 Cisco Certified Staff (CCNP	2	
or Higher)	3	
4-6 Cisco Certified Staff (CCNP or	2.	
Higher)	2	
2-3 Cisco Certified Staff (CCNP or	1	
Higher)	1	
Less than 2 Cisco Certified Staff	0	
(CCNP or Higher)	U	

NWN Corporation			
	Weight	Grade	Total Score
MWBE Commitment	20.00	0.00	0.00
Functionality and Capability	35.00	4.00	140.00
Relevant Qualifications	20.00	4.50	90.00
Relevant Experience	15.00	5.00	75.00
Cost Effectiveness/Value	10.00	5.00	50.00
Final Score		Max 500	355.00

Sentinel			
	Weight	Grade	Total Score
MWBE Commitment	20.00	0.00	0.00
Functionality and Capability	35.00	3.75	131.25
Relevant Qualifications	20.00	3.00	60.00
Relevant Experience	15.00	4.00	60.00
Cost Effectiveness/Value	10.00	4.00	40.00
Final Score		Max 500	291.25

Relevant Experience		
Reponse	Points	
Greater than 10 verified for similar	5	
projects performed	3	
10 verified for similar projects	4	
performed	4	
8-9 verified for similar projects	2	
performed	3	
6-7 verified for similar projects	2	
performed	2	
5-verified for similar projects	1	
performed	1	
less than 5 verified similar projects	0	
performed	U	

Cost Effectiveness/Value	
Response	Points
Least cost compared to all other	5
proposers	3
2nd least cost	4
3rd least cost	3
4th least cost	2
5th least cost	1
6th least cost	0