

City Council – Action Request Form

Date: May 14, 2024

To: Mayor, Mayor Pro Tempore, and Members of the City Council

From: W. Patrick Pate, City Manager
 William Penn, Chief of Police
 Darren Redfield, Purchasing Director

Council Action Requested:

Resolution Awarding a Purchase Order for Vehicle Lighting and Internal Equipment for Ford Interceptor Police Pursuit Vehicles

Strategic Focus Area: Service Excellence

Strategic Objective: Ensure Service Delivery Efficiency and Effectiveness

Strategic Plan Action Item: No

Key Work Item: No



Summary of Information:

Forty-five 2023 Ford Interceptor Police Pursuit Vehicles (PPVs) will begin arriving at Fleet Services soon and require proper upfitting to enter service.

City/County Purchasing advertised a formal bid for the purchase and installation of vehicle lighting and internal equipment for upfitting of Interceptor PPVs. The bid was for roof-light bars, sirens, strobes and accessories, interior laptop consoles, interior partitions, and tire deflation devices. On March 5, 2024, the following bids were received:

	<u>City/State</u>	<u>Total Bid</u>
Ilderton Conversion of High Point, LLC d/b/a Ilderton Emergency Lighting	High Point, NC	\$221,576.44
Batteries of NC, LLC	Angier, NC	445,135.60

Ilderton Conversion of High Point, LLC did not submit pricing for any of the internal equipment, and typically upfitting is performed by a single vendor. Therefore, it is recommended that a purchase order be awarded to Batteries of NC, LLC, the low bidder meeting specifications for all bid items, for vehicle lighting & internal equipment in the total amount of \$445,135.60.

This purchase will be financed through the City's internal leasing program with funding for the lease payments in the FY 2023-24 capital equipment budget.

Committee Action:

Committee	FC-5/14/2024	Action	
For	Unanimous Approval	Against	

Remarks:

M/WBE comment: This bid was advertised on the City's website. Notification of the bid opportunity was sent to ten area businesses that supply law enforcement equipment. See Exhibit A for a complete list of businesses notified of this bid and workforce demographics.

Exhibit A

Businesses directly notified of bid opportunity

Business Name	City/State	M/WBE
Amerizon Wireless, Inc.	Winston-Salem, NC	
B & G Electronics and Communications, Inc.	Dover, NC	W
Batteries of NC, LLC	Angier, NC	
Dana Safety Supply, Inc.	Greensboro, NC	
Ilderton Conversion	High Point, NC	
Lawmen's Safety Supply, Inc.	Raleigh, NC	
Voltage Ventures, Inc.	Winston-Salem, NC	
West Chatham Warning Devices, Inc.	Savannah, GA	

WORKFORCE DEMOGRAPHICS

Project/Bid Description: Contract for Vehicle Lighting & Internal Equipment
 Bidder's Company Name: Batteries of NC, LLC
 City/State: Angier, NC

	<u>Gender</u>		<u>Race/Ethnic Identification</u>					<u>Total</u>
	<u>Male</u>	<u>Female</u>	<u>White</u>	<u>African-American</u>	<u>Hispanic</u>	<u>Asian</u>	<u>Native-American</u>	
Total	<u>17</u> 89.0%	<u>2</u> 11.0%	<u>16</u> 84.0%	<u>1</u> 6.0%	<u>2</u> 10.0%	<u>0</u> 0.0%	<u>0</u> 0.0%	<u>19</u> 100.0%

The above demographic data is provided to reflect generally the company's efforts to achieve diversity in the workplace in compliance with the applicable equal employment opportunity laws; however, this information is not dispositive of such and may not be used as the basis for awarding or rejecting a bid contract.