

EXHIBIT B

MWBE Scoring	
Percent goal met or good faith effort made?	Points
Y	5
N	0

Business Location	
Miles	Points
Within Winston-Salem	5
Within North Carolina	3
Outside of North Carolina	0

Experience/Methodology	
Satisfies experienced based requirements	Points
Satisfies 5 of the 5	5
Satisfies 4 of the 5	4
Satisfies 3 of the 5	3
Satisfies 2 of the 5	2
Satisfies 1 of the 5	1
Satisfies 0 of the 5	0

Functionality	
Satisfies critical functional requirements	Points
Satisfies between 90% - 100%	5
Satisfies between 80% - 89%	4
Satisfies between 65% - 79%	3
No response or <65%	0

Price / Total for Services	
Response	Points
Least cost compared to all other proposers	5
2nd least cost	4
3rd least cost	3
4th least cost	2
5th least cost	1
6th (or more) least cost	0

EPR Systems USA Inc.			
	Weight	Grade	Total Score
MWBE Commitment	20.00	0.00	0.00
Business Location	20.00	0.00	0.00
Experience / Methodology	20.00	4.05	81.00
Functionality	20.00	4.47	89.40
Price/Total for Services	20.00	4.00	80.00
Final Score		Max 500	250.40

Image Trend, Inc.			
	Weight	Grade	Total Score
MWBE Commitment	20.00	0.00	0.00
Business Location	20.00	0.00	0.00
Experience / Methodology	20.00	3.88	77.60
Functionality	20.00	4.44	88.80
Price/Total for Services	20.00	3.00	60.00
Final Score		Max 500	226.40

Reporting Systems Inc., dba Emergency Reporting			
	Weight	Grade	Total Score
MWBE Commitment	20.00	0.00	0.00
Business Location	20.00	0.00	0.00
Experience / Methodology	20.00	2.73	54.60
Functionality	20.00	2.69	53.80
Price/Total for Services	20.00	5.00	100.00
Final Score		Max 500	208.40