



City of Winston-Salem City Council Council Agenda Item Summary

Title	Resolution Awarding Purchase Order for Eight Side Loading Solid Waste Collection Trucks
City Council Committee	Finance Committee
Meeting Date	August 11, 2026
Staff Lead (Presenter)	Darren Redfield, Purchasing Manager
Department Head	Andrew Martin, Solid Waste Collections Director
City Manager/ACM	Sharon Wojda, ACM

Agenda Item Summary

Recommended Council Action	Resolution Approval
Suggested Action/ Motion Options	I move for approval awarding a purchase order for side loading solid waste collection trucks
Strategic Focus Area	Good Government
Strategic Plan Objective	GG1: Delivering Efficient and Effective Core Services
Anticipated Fiscal Impact	Fiscal Impact Anticipated: See Analysis in Summary

Summary of Information

The Solid Waste Collections Department has budgeted for eight (8) side loading solid waste collection trucks to be used for curbside collection throughout the city. These trucks are replacements for trucks that exceed replacement criteria. See below detailed information where five rear loaders are being replaced with side loaders.

Vehicle#	437	440	453	457
Year	2015	2018	2017	2018
Make	Freightliner	Freightliner	Peterbilt	Freightliner
Model	108SD (rear loader)	108SD (rear loader)	520	108SD (rear loader)
Mileage	79,995	72,090	92,466	76,999
Acquired Cost	\$171,970.16	\$177,165.07	\$256,151.44	\$172,899.30
Repairs Over Life of Vehicle	\$186,209.41	\$170,622.66	\$217,995.02	\$168,646.89

Vehicle#	466	443	491	463
Year	2018	2018	2017	2017
Make	Freightliner	Freightliner	Peterbilt	Peterbilt
Model	108SD (rear loader)	108SD (rear loader)	520	520
Mileage	82,833	69,669	110,741	72,048
Acquired Cost	\$173,188.31	\$172,474.34	\$255,832.50	\$255,518.56
Repairs Over Life of Vehicle	\$162,602.71	\$168,930.78	\$255,477.98	\$267,323.68

The North Carolina Sheriff's Association (NCSA) offers side loading solid waste collection trucks meeting city specifications. The NCSA (Raleigh, NC) is a cooperative purchasing group program that competitively bids contracts for heavy equipment, and on May 18, 2026, the NCSA awarded heavy equipment contract #26-10-0422R per bid specifications to TranSource, Inc. (Raleigh, NC).

TranSource has offered quotation #BLAN2026000276C551 for four (4) 2026 Mack LR 64 chassis with Telma retarder engine braking systems and New Way Sidewinder XTR automated side loading solid waste collection bodies with 7-year engine and emissions warranty and 5-year Allison transmission warranty per North Carolina Sheriff's Association contract #26-10-0422R, at a cost of \$428,743.28 each and a total cost of \$1,714,973.12.

TranSource has also offered quotation #BLAN2026000276C551 for two (2) 2026 Mack LR 64 chassis with New Way Sidewinder XTR automated side loading solid waste collection bodies with standard 3-year warranties per North Carolina Sheriff's Association contract #26-10-0422R, at a cost of \$ 419,943.28 each and a total cost of \$839,886.56.

TranSource has also offered quotation #BLAN2026000299C5512 for two (2) 2027 Mack LR 64 chassis with New Way Sidewinder XTR automated side loading solid waste collection bodies, including a 7-year/250K engine and emissions warranty and Allison transmission warranty, per North Carolina Sheriff's Association contract # 26-10-0422R, at a cost of \$ \$428,945.28 each and a total cost of \$857,890.56.

Note: the reason for three distinct quotes above is as follows: Fleet Services pursued and found chassis that are already built for the six 2026 models, reducing time to delivery. The \$8,800 cost difference for the four 2026 models is due to the Telma engine braking system that is designed to reduce maintenance, increasing time in service. The City has a Letter of Intent with Transource to hold these trucks for the City of Winston-Salem.

It is recommended that a purchase order be awarded to TranSource, Inc. for eight (8) new Mack LR 64 chassis with New Way Sidewinder XTR automated side loading solid waste collection bodies at a total cost of \$3,412,750.24.

Analysis of Fiscal Impact

The cost of this equipment is within the available funds.

Attachments

- Resolution

Committee Action	
For:	Against:

Remarks: