

City Council – Action Request Form

Date: September 9, 2019

To: Mayor, Mayor Pro Tempore and Members of the City Council

From: Johnnie Taylor, Director of Operations
Jerry Bates, Purchasing Director

Council Action Requested:
Resolution Awarding Purchase Order for Mid-Size Sedans

Strategic Focus Area: Service Excellence
Strategic Objective: Ensure Service Delivery Efficiency and Effectiveness
Strategic Plan Action Item: No
Key Work Item: No



Summary of Information:

Fleet Services currently has eight mid-size sedans with high mileage and excessive maintenance and repair costs that meet Fleet Services replacement criteria. See attachment A for complete vehicle replacement information.

Bids were received August 19, 2019, for the purchase of eight mid-size sedans, per specifications and the following bids were received:

	<u>City/State</u>	<u>Price Each</u>	<u>Total for Eight</u>
Horace G. Ilderton, LLC	High Point, NC	\$17,524.00	\$140,192.00
Worldwide Auto Group d/b/a Worldwide Ford	Marion, VA	17,845.00	142,760.00
Capital Ford of Raleigh, Inc	Raleigh, NC	17,965.00	143,720.00
Parkway Ford, Inc.	Winston-Salem, NC	18,186.30	145,490.40
Tindol Motors, LLC	Gastonia, NC	18,653.30	149,226.40
Hall Auto Group, LLC	Virginia Beach, VA	18,853.00	150,824.00
Modern Automotive Group, Inc.	Winston-Salem, NC	19,907.00	159,256.00
Sutherlin Nissan Mall of GA	Buford, GA	21,622.00	172,976.00
Sutherlin Nissan Mall of GA	Buford, GA	21,821.00	174,568.00
Fleet Vehicle Source, Inc.	Covina, CA	22,670.00	181,360.00

The bid from Horace G. Ilderton, LLC is for eight Dodge Journey crossover SUV's, a vehicle that meets or exceeds the original specification for mid-size sedans, approved as an exception during the bidding process.

Committee Action:

Committee	Finance 9/9/2019	Action	Approval
For	Unanimous	Against	
Remarks:			

The Dodge Journey bid from Horace G. Ilderton, LLC is offered through the State of North Carolina contract #070A, awarded on October 26, 2015, and effective through October 30, 2019.

N.C.G.S. 143-129(e)(9) authorizes "Purchases from contracts established by the State or any agency of the State, if the contractor is willing to extend to a political subdivision of the State the same or more favorable prices, terms, or conditions as established in the State contract."

It is recommended that a purchase order be awarded to Horace G. Ilderton, LLC, lowest responsive, responsible bidder for eight Dodge Journey, per bid specification, in the amount of \$17,524 each for the total amount of \$140,192. The purchase will be financed through the North Carolina Municipal Leasing Corporation. Funding for the lease payments is available in the General Fund Fiscal Year 2019-20 budget.

M/WBE COMMENT: Bid invitations were sent to twenty vendors, including four local vendors and one woman-owned business and the bid was advertised on the City and state websites. See Exhibit B for a complete list of businesses notified and workforce demographics.