

## City Council – Action Request Form

**Date:** November 7, 2022

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**To:** Mayor, Mayor Pro Tempore and Members of the City Council

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**From:** Patrice Toney, Assistant City Manager  
 Catrina Thompson, Chief of Police  
 Shantell McClam, Purchasing Director

**Council Action Requested:**

Resolution Awarding Contract for Uniforms for the Winston-Salem Police Department

**Strategic Focus Area:** Service Excellence  
**Strategic Objective:** Ensure Service Efficiency and Effectiveness  
**Strategic Plan Action Item:** No  
**Key Work Item:** No



**Summary of Information:**  
 Bids were received for the purchase of uniforms worn by the Winston-Salem Police Department (WSPD). The bid specifications required unit pricing based on estimated annual quantities for the various uniforms to determine the lowest responsive bidder and would be ordered as needed by the WSPD. The summary of the bids received are shown below:

Bienali Promotions, LLC	Highland Park, IL	\$111,020.00
Reads Uniforms, Inc.	Asheville, NC	402,222.22
Municipal Emergency Services, Inc.	Charlotte, NC	416,492.00
D&E Dist. Inc. dba Harrison’s Public Safety	Winston-Salem, NC	444,264.00

Bid request were sent to several vendors, advertised on the City’s website and posted on the State’s IPS site. Bienali Promotions, LLC’s bid was submitted utilizing alternative material and manufacturing specifications. These products have not been evaluated or approved by the Winston-Salem Police Department and Bienali declined the request to submit samples for review. Therefore, it is recommended that a contract be awarded to Reads Uniforms, Inc., the low bidder meeting specifications for uniforms for the Winston-Salem Police Department in the amount of \$402,222.22. This recommendation is in accordance with N.C.G.S. 143-129(e)(3).

Funds have been appropriated in the approved FY 2022-23 budget and will be available in various operating accounts to cover the cost of this contract.

**Committee Action:**

<b>Committee</b>	<u>Finance 11/7/2022</u>	<b>Action</b>	<u>Approval</u>
<b>For</b>	<u>Unanimous</u>	<b>Against</b>	<u></u>

**Remarks:**

M/WBE comment: This bid was properly advertised, and notifications were sent to local M/WBE and regional HUB and DBE businesses. See Exhibit A for a complete list of businesses notified and Reads Uniforms, Inc., workforce demographics.