



City of Winston-Salem

101 North Main  
Street  
Winston-Salem,  
NC 27101

## Agenda

### Finance Committee

*Council Member Robert C. Clark, Chair*  
*Mayor Pro Tempore Denise D. Adams, Vice Chair*  
*Council Member Jeff MacIntosh*  
*Council Member James Taylor, Jr.*

---

Monday, December 13, 2021

4:30 PM

---

### Virtual Meeting

#### CALL TO ORDER

#### C CONSENT AGENDA

C-1. [21-0697](#) Report on Reconciliation of Equipment Purchases to Budget.

**Attachments:** [INFO - Reconciliation of Equipment Purchases to Budget](#)

[REPORT - Reconciliation of Equipment Purchases to Budget - D](#)

C-2. [21-0688](#) Resolution Awarding Contract for Federal Legislative and Lobbying Consulting Services - Strategics Consulting, LLC - \$90,000.

**Attachments:** [CARF - Federal Legislative and Lobbying Consulting Services](#)

[RES - Federal Legislative and Lobbying Consulting Services](#)

[Exhibit A - Bid List and Demographics - Federal Legislative and](#)

[Exhibit B - Score Sheet - Federal Legislative and Lobbying Cons](#)

C-3. [21-0664](#) Resolution Awarding Contract for Concrete Pipe - Foltz Holding Company, Inc. - \$354,817.80.

**Attachments:** [CARF - Concrete Pipe](#)

[RES - Concrete Pipe](#)

[Exhibit A - Concrete Pipe Bid Tab -Bid List - Demographics](#)

C-4. [21-0665](#) Resolution Awarding Contract for Corrugated Metal Pipe - Pomona Supply Company - \$308,296.80.

**Attachments:** [CARF - Corrugated Metal Pipe](#)

[RES - Corrugated Metal Pipe](#)

[Exhibit A - Bid List-Bid Tab-Demographics - Corrugated Metal I](#)

- C-5. [21-0657](#) Resolution Approving a Contract with NWN Corporation for the Purchase of Data Center Server Equipment - \$188,878.98.

**Attachments:** [CARF - Replacement Server Equipment](#)

[RES - Replacement Server Equipment](#)

[EXHIBIT A - Replacement Server Equipment](#)

- C-6. [21-0662](#) Resolution Approving a Contract with SumTotal Systems LLC for Managed Services Agreement - \$95,400.

**Attachments:** [CARF - HRIS Managed Services](#)

[RES - HRIS Managed Services](#)

[EXHIBIT A - HRIS Managed Services](#)

- C-7. [21-0660](#) Resolution Approving a Contract with Call24 Security for Public Safety Camera Expansion and Support Services - \$22,500.

**Attachments:** [CARF - Public Safety Camera Support Contract](#)

[RES - Public Safety Camera Support Contract](#)

[EXHIBIT A - Public Safety Camera Support Contract](#)

[EXHIBIT B - Public Safety Camera Support Contract](#)

[EXHIBIT C - Public Safety Camera Support Contract](#)

- C-8. [21-0668](#) Resolution Approving a Contract with Fusus, LLC for Security Camera Management System - \$49,900.

**Attachments:** [CARF - Fusus Software for Enterprise IT](#)

[RES - Fusus Software for Enterprise IT](#)

[EXHIBIT A - Fusus Software for Enterprise IT](#)

- C-9. [21-0685](#) Resolution Awarding a Purchase Order for FususONE Software to Fusus, LLC - \$49,900.

**Attachments:** [CARF - FususOne Software](#)

[RES - FususOne Software](#)

[Exhibit A - Workforce Demographics - FususONE Software](#)

- C-10. [21-0663](#) Resolution Awarding Purchase Order for Scow Bed Dump Trucks - Triad Freightliner of Greensboro, Inc. - \$602,088.  
**Attachments:** [CARF - \(6\) Scow Bed Dump Trucks](#)  
[RES - \(6\) Scow Bed Dump Trucks](#)  
[Exhibit A - Bid List-Replacement-Demographics - \(6\) Scow Bed](#)
- C-11. [21-0676](#) Resolution Authorizing the Sale of a Surplus Remnant Lot to the Windfield Association, Inc. Under the Upset Bid Procedure (N.C.G.S. 160A-269).  
**Attachments:** [CARF - Upset Bid - Sale of Remnant Lot to Windfield Associati](#)  
[RES - Upset Bid - Sale of Remnant Lot to Windfield Association](#)  
[MAP - Upset Bid - Sale of Remnant Lot to Windfield Association](#)
- C-12. [21-0680](#) Resolution Approving Four Long-Term Lease Agreements between the City of Winston-Salem (and Forsyth County) and the Winston-Salem/Forsyth County Utility Commission for Space on the Jointly Owned City-County Radio Towers Located off of Fairlawn Drive, Salem Road, Shallowford Road, and Palmer Lane (Forsyth County)  
**Attachments:** [CARF - City-County Jointly Owned Radio Tower Leases](#)  
[RES - City-County Jointly Owned Radio Tower Leases](#)
- C-13. [21-0598](#) Resolution Authorizing the Granting of an Encroachment Agreement on City-Owned Property Located at Long Creek Park. (North Ward) (This item was continued from the November 8, 2021 Finance Committee Meeting)  
**Attachments:** [CARF - Encroachment Agreement on City-Owned Property at Lc](#)  
[RES - Encroachment Agreement on City-Owned Property at Lon](#)  
[EXHIBIT A - Encroachment Agreement on City-Owned Property](#)  
[MAP - Encroachment Agreement on City-Owned Property at Lor](#)
- C-14. [21-0693](#) Approval of Finance Committee Summary of Minutes.  
**Attachments:** [Summary of Finance Committee Minutes - November 8, 2021](#)

**G GENERAL AGENDA**

- G-1. [21-0684](#) Information on Financial Statement Audit and the Annual

Comprehensive Financial Report (ACFR).

**Attachments:** [INFO - Financial Audit and ACFR FY2021](#)

[Presentation - Financial Audit and ACFR FY2021](#)

[Report - Winston-Salem Annual Financial Report FY21](#)

**G-2.** [21-0689](#) Resolution Approving the CY 2022 Federal Action Plan for the City of Winston-Salem.

**Attachments:** [CARF - 2022 Federal Action Plan](#)

[RES - 2022 Federal Action Plan](#)

[2022 DRAFT Federal Action Plan Winston-Salem for City Council](#)

**ADJOURNMENT**